



## **U.S. Capital Wealth Advisors, LLC**

**4444 Westheimer, Suite G500  
Houston, TX 77027**

**(713) 366-0500**

**Firm website: <http://www.uscwealth.com>**

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**FIRM BROCHURE  
Form ADV – Part 2A**

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This brochure provides information about the qualifications and business practices of U.S. Capital Wealth Advisors, LLC. If you have questions about the contents of this brochure, please contact us at the phone number above. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority. Being registered with the SEC or being a registered investment advisor does not imply a certain level of skill or training.

Additional information about U.S. Capital Wealth Advisors, LLC is also available on the SEC's website at <http://www.adviserinfo.sec.gov>.

## ITEM 2 - MATERIAL CHANGES

There have been changes to this brochure since the last annual update, dated March 31, 2023. Listed below is a summary of the material changes.

- Added important information and disclosures regarding the new FDIC Bank Deposit Sweep Program (the "Program") for accounts at National Financial Services ("NFS") through USCA Securities LLC (Note: this does not apply to NFS accounts through Fidelity Brokerage Services or accounts at Charles Schwab.)
  - Some of the features of the Program include:
    - Clients uninvested cash balances will be automatically deposited or "swept" into FDIC insurance eligible accounts at FDIC insured banks "Program Banks".
    - Total FDIC coverage at the Program Banks will vary based on factors such as client opt outs and bank deposit capabilities but will generally be up to \$2,500,000 for individuals and \$5,000,000 for joint accounts.
    - Financial Advisors can recommend or select other cash investment options, such as money market funds or treasuries, for purchase with available cash balances.
  - Conflicts of interest regarding the Program include:
    - Our affiliate, USCA Securities, receives direct compensation and indirect benefits from NFS when clients participate in the Program.
    - USCA Securities dictates the rate that will be paid to the client as interest in the Program and the amount it will retain as compensation and earns more than clients in certain interest rate environments.
    - USCWA's advisory fee is generally not reduced when a client participates in the Program and at times clients' advisory fees on cash balances in the Program will exceed the return earned on such cash balances.
    - Financial Advisors do not directly share in compensation from the Program, but those with ownership in the parent company of USCA Securities receive an indirect benefit.
- Changed Portfolio Managers for two funds under affiliated adviser, USCA Asset Management. LLC:
  - Phil Pilibosian and Bryan Prihoda are the new Portfolio Managers for the USCA All-Terrain Fund
  - Dave King is the new Portfolio Manager of the USCA Futurum Funds Platform.
- Added information concerning benefits received from custodian NFS including Technology Credits, Business Development Credits and Net Flow Credits and the related conflicts of interest regarding these payments.

More details about the above changes can be found on pages 23-25, page 27 and pages 31-33 in the full USCWA ADV Part 2A which can be found on USCWA's website at [www.uscwealth.com](http://www.uscwealth.com). You can also request a copy of it by calling (713) 366-0500.

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## **ITEM 4 – ADVISORY BUSINESS**

### **The Firm**

U.S. Capital Wealth Advisors, LLC (“U.S. Capital Wealth” “USCWA” or “the Firm”) is an investment advisor registered with the Securities & Exchange Commission (“SEC”). The main office of US Capital Wealth is located at 4444 Westheimer, Suite G500, Houston, Texas 77027. U.S. Capital Wealth initiated business operations in 2017 (formerly known as Legacy One Financial Advisors). U.S. Capital Wealth is directly owned by U.S. Capital RIA Investors, LLC, Legacy One Financial Holdings, LLC, and PLH Financial Holdings, LLC.

### **Types of Advisory Services offered by U.S. Capital Wealth**

U.S. Capital Wealth offers a full suite of wealth management services to individuals, including high net-worth individuals, family offices, institutions, and businesses, which include discretionary and/or nondiscretionary account management as well as financial planning and general advisory or consulting services. Accounts receiving discretionary and non-discretionary account management services are generally held at one of the primary custodians recommended by the Firm, National Financial Services, LLC (“NFS”), which is a subsidiary of Fidelity Custody and Clearing Solutions (“FCCS”), or by Schwab Advisor Services, a division of Charles Schwab & Co., Inc. (“Schwab”). In certain limited circumstances, U.S. Capital Wealth provides consulting services and advice on accounts or assets held away from its primary custodians, including hedge funds and other types of types of investments. Additionally, U.S. Capital Wealth sometimes recommends to clients that all or a portion of their portfolio be managed on a discretionary basis by one or more affiliated or unaffiliated money managers, sub-advisors, or investment platforms (collectively “External Managers”).

### **Available Advisory Services**

#### **Discretionary Investment Management by USCWA**

Client will be provided ongoing management of designated assets or accounts by a USCWA Financial Adviser or Advisory Team that is selected and designated by Client. The selected USCWA Financial Adviser or Advisory Team will be responsible for the investment and reinvestment of assets, building and maintaining investment portfolios, and executing investment strategies designed to meet Client’s investment objectives and risk tolerance. Clients selecting this option will appoint the selected USCWA Financial Adviser or Advisory Team as Client’s attorney-in-fact and grant them a limited power-of-attorney with discretionary trading authority over the designated assets or accounts to buy, sell, or otherwise effect investment transactions involving the assets or accounts. Each Financial Adviser has multiple tools to assist in constructing, trading, monitoring and rebalancing portfolios.

#### **Non-Discretionary Investment Management by USCWA**

Client will be provided ongoing non-discretionary management of designated assets or accounts by a USCWA Financial Adviser or Advisory Team who will recommend portfolio approaches including buys, sells and trades in a variety of instruments based on the client’s investment objectives and risk tolerance. Client can request additional services such as asset allocation,

research, analysis and performance reporting. Upon client's approval, USCWA will execute such trades in client's account(s).

#### Discretionary Investment Management by External Managers.

USCWA will recommend one or more External Managers to conduct active discretionary management of client assets or accounts in accordance with client's investment objectives and risk tolerance. External Managers will be granted a limited power-of-attorney and trading authority over those assets directed to them for management, and they will be authorized to, without client's consent, buy, sell and trade in securities in the account. USCWA will render services to clients relative to the supervision of the External Managers and ongoing monitoring of account performance, asset allocation and investment objectives. When an External Manager is used, the client continues to have direct ownership of the securities in the portfolio. The client will receive an agreement and/or other disclosures describing the services to be provided by the External Manager.

The fees charged by the designated External Managers, together with the fees charged by the corresponding designated broker-dealer/custodian of the client's assets, are exclusive of, and in addition to, the annual advisory fee charged by USCWA. In some cases, clients will be charged separately for the External Manager's fee. In other cases, USCWA will share a portion of its fee with the External Managers. The manner of billing and the amount received by the External Manager will be disclosed to the client.

External Managers used by USCWA include Envestnet Asset Management, Inc. ("Envestnet"). USCWA offers several of Envestnet's Private Wealth Management Programs. This includes Envestnet's Separately Managed Accounts ("SMA"). SMA offers clients discretionary asset management in separately managed accounts by one or more third-party portfolio managers available through Envestnet.

USCWA also uses Piton Investment Management, LP ("Piton") as an External Manager for some of its accounts. Piton is an SEC-registered investment advisor focusing on fixed income investment management services to institutions and individual investors. Certain owners of US Capital Wealth are also owners of Piton. See Item 10 Additional Information – Other Financial Industry Activities and Affiliations for more information regarding this relationship.

USCWA also uses 55I, LLC (also known as 55ip) as an External Manager for some of its accounts. If 55I, LLC is used it acts as a sub-advisor to some or all assets held in the client accounts and affects transactions based on the model portfolios selected by the USCWA Advisor. The models available to the Financial Adviser were selected by USCWA. These models predominantly (sometimes exclusively) utilize BlackRock and iShares ETFs. 55I, LLC is paid a fee by BlackRock, which allows 55I to provide this service at no additional fee to USCWA or the client, subject to specific terms and conditions. Other External Managers are also used. See Item 10 Additional Information – Other Financial Industry Activities and Affiliations for more information regarding related conflicts.

#### General Advisory Services

In connection with non-discretionary accounts, which can be wholly independent of USCWA or maintained as USCWA accounts, USCWA will provide other types of advisory services to the client,

which can include investment policy advice and assistance, developing asset allocation strategies, manager selection and evaluation, or review of outside accounts to assist with adherence to investment policy guidelines and providing consolidated reporting. The types of service will be tailored to the needs of the clients based on investment objectives and risk tolerance. Services will be outlined in the agreement with the client.

In certain limited circumstances, U.S. Capital Wealth provides advice on accounts held at custodians other than Schwab, or NFS or in which the client directs brokerage services to a third-party. U.S. Capital Wealth's approach to managing outside accounts is generally the same as for accounts maintained at its primary custodians. Accounts will be managed in accordance with the client's stated investment objectives and risk tolerance. However, U.S. Capital Wealth will often not have access to the same account management tools that it has when services are provided through its primary custodians. Additionally, U.S. Capital Wealth Financial Advisers might not be able to directly effectuate investment decisions in accounts using other broker-dealers. Directions instead can be provided to the client or an agent for the client. Therefore, the handling of these accounts often differs with regard to the degree of comprehensiveness and directness of the services provided.

USCWA also provides advice on investments in private placements or alternative investments, including hedge funds or limited partnerships, held away from the Firm's primary custodians. Where appropriate, U.S. Capital Wealth Financial Advisers recommend such investments and provide monitoring services or assist with allocations within the investment. These investments can be managed or offered by affiliates of U.S. Capital Wealth. Conflicts of interest exist when a U.S. Capital Wealth Financial Adviser recommends an affiliated investment because the Financial Adviser and the affiliated entities benefit. More detail regarding such conflicts can be found in Section 10 - Other Financial Industry Activities and Affiliates.

U.S. Capital Wealth provides advice related to variable life insurance and other insurance-related products, and assets held in employee sponsored retirement plans and qualified tuition plans (for example, 529 plans) that are maintained at the underwriting insurance company or the custodian designated by the product's provider. For such assets, U.S. Capital Wealth will generally direct or recommend the allocation of client assets among the various investment options available within the product.

#### Fee-Based Financial Planning Services

Fee-based financial planning offers clients an opportunity to develop a customized financial plan designed to illustrate their entire current financial situation. It is primarily offered by U.S. Capital Wealth Financial Advisers who have earned and maintain the Certified Financial Planner (CFP®) certification. The goal of the financial planning process is to work with the client to develop a customized financial plan ("Plan") that provides a comprehensive written report reflecting the client's current financial situation and identifies future opportunities, projections or plans. In conjunction with the client's stated goals, the planning process will often include some or all of the following: comprehensive balance sheet review; lifetime cash flow analysis; survivorship cash flow analysis; corporate executive benefits review; insurance planning; estate documents review; wealth transfer planning; review estate planning needs and goals; philanthropic planning; detailed "cash flow" projections of present financial condition; alternative "cash flow" projections of hypothetical impact of planning recommendations; investment and wealth transfer strategies; tax

planning, including estimates of gross estate and income taxes; analysis of the impact of establishing proposed foundations or trusts; and forecasts of assets available to surviving heirs. However, U.S. Capital Wealth does not directly render tax or legal advice.

Fee-based Financial Planning Services are generally provided for an annual fixed fee charged at the initiation of the financial planning relationship and annually thereafter if desired by the client. Clients can place restrictions on securities or types of securities to be considered in the financial plan, if applicable. A Financial Adviser will work with the client to ascertain the full scope of services and the approximate amount of time that the proposed engagement will take, which will allow for the calculation of the fixed fee contract amount.

Financial Planning Services will often include quarterly meetings, though meetings are sometimes more or less frequent. There is no obligation for the continuation of financial planning services unless the client and Financial Adviser agree to extend the term of the services. Should the client want additional services, such as investment advisory services, traditional brokerage services, or lending or insurance services, they will be agreed to and additional fees will be charged separately.

### **Customization of Advisory Services**

Each client's needs are different. U.S. Capital Wealth tailors its wealth management services to the needs of each client. In order to provide appropriately customized services, the client's Financial Adviser will work with the client to obtain information regarding the client's financial circumstances, investment objectives, overall financial condition, income and tax status, personal and business assets, risk profile, and other information regarding financial and investment needs. For the Firm to provide effective advisory services, it is important that clients provide accurate and complete information to the Firm and update their information when there is any change in circumstances, objectives or risk tolerance. It is an objective of the Firm to meet with clients at least annually (either in person or remotely) to review their financial circumstances, investment objectives and risk profile, although in many cases U.S. Capital Wealth Financial Advisers have more frequent and regular client contact.

Clients are permitted to impose reasonable restrictions on investing in certain securities or types of securities in their advisory accounts provided U.S. Capital Wealth determines that the conditions would not materially impact the performance of a management strategy or prove overly burdensome for U.S. Capital Wealth's management efforts. However, it is often not possible to accommodate restrictions when utilizing ETFs, mutual funds or with respect to certain third-party products or services. The ability to add reasonable trading restrictions for External Managers will depend on what the specific External Manager allows.

### **Breakdown of Assets of Under Management**

As of March 20, 2023, U.S. Capital Wealth Advisors had approximately \$6,495,736,809 in assets under management. Of that amount, \$4,662,794,409 was managed on a discretionary basis and \$1,832,942,400 was managed on a non-discretionary basis.

## **ITEM 5 – FEES AND COMPENSATION**

### **How We Are Compensated**

The Firm is primarily compensated through the asset-based fees charged to clients for advisory services. The specific fees charged to a client generally range from 0.75% to 2.0%, are negotiable and vary from client to client. Fee information is disclosed in the agreement executed between the Firm and the client. The maximum allowed USCWA asset-based fee that a client can be charged is 3% of the assets subject to the fee. U.S. Capital Wealth's Financial Advisers, with supervisory oversight, are responsible for determining the rate charged to each client based on factors such as total amount of assets involved in the relationship, selection of program and services, any base rate charged for selected third-party advisory account programs, and complexity and mix of the portfolio. This results in accounts of similar type and make-up being charged different fees. Different fees, including lower fees, are sometimes negotiated on a case-by-case basis with clients. Accounts that have tiered fee schedules will have such schedules listed in the client agreement. Employees of the Firm are sometimes charged reduced and/or no fees.

Clients receiving financial planning will be charged a fixed fee separate and apart from the asset-based fees described above. For general advisory services, clients can be billed a fixed or an asset-based fee. There also are sometimes other charges related to services that are provided and agreed to by the Client. Financial planning fees are generally determined based on factors such as the complexity of the plan, the amount of time anticipated to develop the plan, expectations of the client as well as various other factors. U.S. Capital Wealth Financial Advisers receive a portion of the financial planning fee charged by U.S. Capital Wealth.

### **Fee Payment Processes**

Generally, clients will pay fees quarterly in advance through automatic deductions from their accounts based on the total eligible assets under management (though client can request that fees be invoiced). Fee-based services on assets or accounts held away from the Firm's primary custodians will generally be invoiced and paid by check or authorized debits to the client's account as agreed to with the client. Clients can choose either option.

U.S. Capital Wealth's advisory fees are calculated based on quarter-end valuations generally provided by the custodian, though in some cases they are provided by an External Manager or another outside source. The advisory fee charged by the Firm will apply to all the client's assets under management (including assets managed by External Managers, private placements with limited liquidity and assets purchased using margin), unless specifically excluded or provided for in the client agreement. Fees are calculated by taking the total assets in a client's accounts at quarter-end, multiplying by the fee rate, dividing by 365, and multiplying by the number of days in the quarter. Fee-based accounts opened in the mid-quarter will be assessed a pro-rated amount based on the number of calendar days remaining in the quarter. This pro-rated fee will be charged in the following quarter. If a client deposits or withdraws assets (cash and/or securities) with a market value of one hundred-thousand dollars (\$100,000) or more in an account on any given day after the inception of a calendar quarter any additional amount will become subject to additional fees, while any redeemed amount will result in a refund of fees. If for any reason fees are not automatically billed, the Firm will manually bill the affected accounts. Advisory fee



billings will be reflected on the client's account statement, and clients are urged to review them carefully and contact USCWA if they have any questions about the fees charged.

If External Managers are utilized, there will be additional fees. The method for calculating these fees, including whether they are paid in advance or arrears, what value they are based on, and how they are paid will be disclosed separately.

Financial planning and other fixed fees are invoiced in accordance with the written agreement with the client. Financial planning fees are typically paid at the beginning of the relationship and annually thereafter as the client renews the service. There is also the option to pay the fees monthly or quarterly.

### **Other Types of Fees and Expenses**

Clients will be charged ticket or transaction charges and other administrative and service fees based on the activity in their accounts. Such administrative and service fees include account-related fees such as annual custody fees, mutual fund and ETF expenses, wire fees, IRA maintenance and termination fees, transfer of account fees, mailgram fees, reorganization fees, service fees, DRS and certificate related fees, legal transfer and return fees, fees related to ACH, debit, and checking features, stop payment and bounced check fees, and trade extension fees. Some of these fees are directly passed on to clients from the custodian. In other cases, USCWA imposes a charge or adds to the custodian's charge. Your Financial Adviser does not share in any revenue from these charges. See Item 12 Brokerage Practices for more information.

Clients will also be responsible for the following costs, which will often be priced into their investments: (i) brokerage commissions, mark-ups or mark-downs and other transaction-related costs; (ii) odd lot differentials and exchange fees, (iii) costs relating to trading in certain foreign securities; and (iv) the internal charges and fees that can be imposed by any collective investment, such as mutual funds and closed-end funds, unit investment trusts, exchange-traded funds or real estate investment trusts. Additionally, clients will pay any transfer taxes, ADR processing fees, and any charges, taxes or other fees mandated by any federal, state or other applicable law.

In addition to the costs noted above, clients might incur brokerage commissions or other charges, including contingent deferred sales charges ("CDSC"), imposed upon the liquidation of "in-kind assets" that are transferred to a managed account program and liquidated. Note that if the liquidation of in-kind assets occurs in a fee-based account then U.S. Capital Wealth will not receive any additional compensation in connection with such transactions. If the liquidation occurs in a brokerage account at USCA Securities then USCA Securities and the client's Financial Adviser will generally receive compensation. Clients should be aware that if they transfer in-kind assets into a managed program, the assets often will be liquidated immediately or at a future point in time which can incur a charge such as a CDSC. Details about any CDSC or other charges will be disclosed in the mutual fund's prospectus or can be provided by your U.S. Capital Wealth Financial Adviser or a U.S. Capital Wealth supervisor. Clients can also be subject to taxes upon the liquidation of such assets. Clients should consult with their legal adviser and tax consultant before transferring in-kind assets into a managed account program. Clients have the option to purchase investment products USCWA recommends through other brokers or agents not affiliated with USCWA.

Clients with USCA Securities who clear through NFS who do not sign up for electronic delivery of statements will be charged an additional fee of \$50 annually (\$12.50 per quarter) to offset the charges assessed by the custodian for mailings including confirmation and statements.

Alternative investments involve additional fees and charges. If the Firm's primary custodians agree to hold such investments, clients will generally pay them registration, review, custody and valuation fees. Other fees and charges applicable to alternative investments, including early withdrawal fees, are disclosed in their respective offering documents.

## **Prepayment of Fees and Termination of Services**

The client can terminate the relationship with the Firm, cancel a grant of discretion or convert an advisory account to a transaction-based brokerage account at any time, effective upon receipt by the Firm of written notice from the client. A pro rata portion of the pre-paid quarterly fee will be refunded upon closing of the account (based on the number of days remaining in the quarter). If a client terminates the advisory relationship with the Firm within the first twelve months, the Firm has the option to impose an additional administrative fee of \$100 to offset associated termination costs. Notwithstanding the above, if the appropriate disclosure statement was not delivered to the client at least 48 hours prior to the client entering into any written or oral advisory contract with the Firm, the client has the right to terminate the fee contract without penalty, within five (5) business days after entering into the contract.

Additionally, clients can make additions to their account at any time, subject to U.S. Capital Wealth's right to terminate an account. Additions can be in cash or securities provided that the Firm reserves the right to decline to accept or hold particular securities in a client's account. Clients can withdraw account assets upon proper notice to U.S. Capital Wealth, subject to review for validity and the usual and customary securities settlement procedures. It should be noted, however, that the Firm often designs its portfolios as long-term investments and the withdrawal of assets could impair the achievement of a client's investment objectives. U.S. Capital Wealth will consult with its clients about the options and implications of withdrawals or transfers when appropriate.

## **Sales Charges, Service Fees and Other Firm Compensation**

### Mutual Funds

Mutual fund companies often pay out revenue in the form of 12b-1 and other service fees to firms that market and sell fund shares. These fees are outlined in each fund's prospectus. These fees come from fund assets, and therefore, indirectly from client assets. Many mutual funds offer share classes with no or low 12b-1 fees for eligible investors that are less expensive than 12b-1 fee paying shares. Clients typically earn less on funds that pay 12b-1 fees. USCWA's policies require its Financial Advisers to select or recommend the share class that is in the best interest of the client.

In some cases, USCWA Financial Advisers select or recommend to their advisory clients share classes of mutual funds that pay USCWA or its affiliates 12b-1 and other asset fees. A conflict of interest exists when a USCWA Financial Adviser recommends shares that pay 12b-1 or other

service fees to USCWA or its affiliates. To mitigate this conflict, USCWA rebates the mutual fund 12b-1 fees and other service fees that USCWA receives from mutual funds purchased or held in advisory accounts to clients.

### Private Placements

Clients who elect to purchase certain unregistered securities, known as private placements or alternative investments, can be charged an upfront placement fee by USCA Securities or an ongoing advisory fee by USCWA. If the asset is held in a USCA Securities commission-based account, and the client is charged an upfront placement fee, USCA Securities will share a portion of the placement fee with the client's Financial Adviser. If the investment is held in a USCWA advisory account, and the client is charged an upfront placement fee, USCA Securities will share a portion of the placement fee with the client's Financial Adviser. However, in this case, the value of the investment will be excluded from being charged the advisory fee for a minimum of twelve months after the purchase. If the investment is held in an advisory account and the client is not charged an upfront placement fee, USCWA will charge its ongoing advisory fee on the investment which is shared with the Financial Adviser. In some cases, U.S. Capital Wealth, and its affiliates and Financial Advisers receive other compensation from private placement issuers. The details of any fee sharing arrangement both between the Firm and the issuer and the Firm and the client's U.S. Capital Wealth Financial Adviser, will be disclosed to the client in the Alternative Investment Contract ("AIC form") or other relevant documents.

### Insurance

Certain U.S. Capital Wealth Financial Advisers are also licensed as insurance professionals. Such persons earn commission-based compensation for selling insurance products to clients or non-clients. Insurance commissions earned by Financial Advisers who are insurance professionals are separate from and in addition to U.S. Capital Wealth's advisory fee. This practice presents a conflict of interest as a Financial Adviser who is an insurance professional has an incentive to recommend insurance products for the purpose of generating commissions rather than solely based on client needs. Clients are under no obligation to purchase insurance products through any person affiliated with U.S. Capital Wealth.

Where variable insurance products are sold and the Financial Adviser does not receive a commission, an advisory fee can be charged for the ongoing management of the underlying assets in the variable insurance products.

For more information regarding other compensation received by U.S. Capital Wealth, see Item 10 Additional Information - Other Financial Industry Activities and Affiliations.

## **ITEM 6 – PERFORMANCE-BASED FEES AND SIDE-BY-SIDE MANAGEMENT**

U.S. Capital Wealth and its Financial Advisers do not directly receive performance-based fees, which are fees based on a share of capital gains on or capital appreciation of client assets. However, dually registered Financial Advisers who are also registered with affiliated broker-dealer USCA Securities sometimes receive a portion of performance-based fees from USCA Securities. Therefore, dually registered Financial Advisers sometimes manage accounts with USCWA that do not receive performance-based fees, and accounts with USCA Securities that do get charged

performance-based fees through USCA Securities. This presents a conflict of interest for those accounts since the Financial Adviser could make more income from USCA Securities if recommending those investments. To mitigate these conflicts, Financial Advisers are required to do what is in the best interest of the client based on the needs, goals and risk tolerance of the client. Clients can also request that products with performance-based fees are not used in their accounts.

## **Item 7 – Types of Clients**

The Firm offers investment advisory services to individuals, high net-worth individuals, family offices, trusts, estates, charitable organizations, business entities, and retirement/profit-sharing plans. All fee-based accounts opened with U.S. Capital Wealth LLC are considered Firm advisory accounts and generally require an initial minimum portfolio value of \$50,000, though the Firm, at its discretion, will accept accounts below this minimum.

Regarding when we provide advice to clients regarding their retirement plan account or individual retirement account, we are fiduciaries within the meaning of Title 1 of the Employee Retirement Income Security Act and/or the Internal Revenue Code, as applicable, which are laws governing retirement accounts. The way we make money creates some conflicts with the client's interests, so we operate under a special rule that requires us to act in client's best interest and not put our interest ahead of the interest of our clients.

Under these special provisions for retirement plan accounts and individual retirement accounts, we must meet a professional standard of care when making investment recommendations (give prudent advice); never put our financial interests ahead of clients when making recommendations (give loyal advice); avoid misleading statements about conflicts of interest, fees and investments; follow policies and procedures designed to ensure that we give advice that is in client's best interest; charge no more than is reasonable for our services; and give client basic information about conflicts of interest.

## **ITEM 8 – METHODS OF ANALYSIS, INVESTMENT STRATEGIES AND RISK OF LOSS**

A wide range of investment strategies are available for use in advisory accounts, including higher risk or aggressive investment strategies. U.S. Capital Wealth Financial Advisers provide advice and portfolio management as agreed to by each client. Clients stated financial condition, risk profile, investment goals, tax situation, and liquidity constraints will guide the Financial Adviser in making suitable recommendations with regard to specific investments and the selection of portfolio managers.

Certain U.S. Capital Wealth Financial Advisers offer both discretionary and non-discretionary portfolio management, while others offer only discretionary or non-discretionary portfolio management. Additionally, clients have access to External Managers used by the Firm.

### **Methods of Analysis**

In formulating investment advice U.S. Capital Wealth Financial Advisers utilize a variety of fundamental, technical, quantitative and statistical tools and valuation methodologies and utilize information from a wide range of sources, including but not limited to: financial publications;

inspections of corporate activities; company press releases and securities filings; research and due diligence material prepared by U.S. Capital Wealth or its affiliates; rating or timing services; regulatory and self-regulatory reports; third-party data providers and research consultants; outside consultants, experts and other professionals; and other public sources. In addition to information on specific investments, the information sourced and relied on by U.S. Capital Wealth Financial Advisers includes categories such as the economy; industries; groups of securities and individual companies; statistical information; market data; accounting and tax law interpretations; political developments; pricing and appraisal services; credit analysis; risk measurement analysis; performance analysis. As a result of these different methodologies employed, recommendations often differ from, or are inconsistent with, fundamental opinions for the same security or investment. Additionally, client portfolios with similar investment objectives and asset allocation goals will often own different securities and investments.

U.S. Capital Wealth often uses computer-based technology to research investments and strategies and to create asset allocation recommendations. Investments and strategies available are subject to varying degrees of due diligence (quantitative and/or qualitative) and depth of research. Alternative investments and private placements offered by USCWA are subject to limited due diligence performed by USCWA.

US Capital Wealth has access to Fiducient Advisors to provide research on investment managers, asset allocation strategies, financial market trends and other topical financial issues. They also provide access to proprietary tools such as Frontier Engineer, which is an asset allocation model, as well as other tools. These are available to assist the Financial Adviser with the allocation of client assets and the selection of mutual funds, ETFs and other money managers, as well as assist in rebalancing portfolios.

## **Investment Strategies**

Client accounts are managed based on strategies discussed with the client and based on the client's stated investment goals, risk tolerance and objectives. Methods and strategies vary based on the U.S. Capital Wealth Financial Adviser providing advice and whether the account is managed by the U.S. Capital Wealth Financial Adviser or an External Manager. More details regarding the exact strategies and the types of securities to be used in a client's account are available to the client from their USCWA Financial Adviser.

Generally, strategies are selected or designed based on the risk tolerance, investment objectives, time horizon and needs and goals of the client. This could include aggressive options that have a heavier allocation to equity investments with more of a focus on capital appreciation. Other options include a more balanced or moderate approach, where the account is invested in a combination of equities and fixed income. A more conservative approach is sometimes used which generally has a primary allocation to fixed income, though there will often also be some exposure to equities.

The types of equity and fixed income investments used include a variety of mutual funds, exchange traded funds, individual securities positions and individual bonds. When approved by the client, strategies could include selling covered calls or the buying of puts and calls. Strategies can include the selling of uncovered puts provided sufficient funds to purchase the equity are maintained in cash or cash equivalent securities in the account. Alternative investments and

private placements will also be used when appropriate for the client. If you have any questions about the strategies used, reach out to your Financial Adviser for more information.

## **Risk of Loss and Other Risks**

Investing in any securities involves risk of loss, including loss of principal. Each client should be prepared to accept such risk of loss and should discuss risks carefully with their Financial Adviser before making any investment and at regular account review meetings. Some investments are intended only for sophisticated investors and involve a high degree of risk. Any strategies with frequent trading can affect investment performance, particularly through increased brokerage and other transaction costs and taxes. Past results are not necessarily indicative of future results. Additional information and concerns about risk should be addressed with your Financial Adviser or any U.S. Capital Wealth supervisor.

General investment risks include:

*Market Risk* involves such things as a drop in a security's price due to company specific events, such as an earnings disappointment or a downgrade in the rating of a bond, or general market activity, such as occurs in a "bear" market when stock values fall in general. Stock markets can be volatile and can decline significantly in response to adverse issues, political, regulatory, market, or economic developments. Such volatility can be especially severe in certain foreign markets.

*Credit and Interest Rate Risk* can impact all investments but typically impact fixed-income strategies more severely as fixed income investments are inherently sensitive to interest rate fluctuations as well as the inherent credit risk related to the underlying credit worthiness of the various issuers and the volatility of the bond market in general.

*Event Risk.* An adverse event affecting a company or that company's industry could depress the price of a client's investments in that company's stocks or bonds. The company, government or other entity that issued bonds in a client's portfolio could become less able to, or fail to, repay, service or refinance its debts, or the issuer's credit rating could be downgraded by a rating agency. Adverse events affecting a country, including political and economic instability, could depress the value of investments in issuers headquartered or doing business in that country.

*Liquidity Risk.* Securities that are normally liquid sometimes become difficult or impossible to sell at an acceptable price during periods of economic instability or other emergency conditions. Some securities are infrequently or thinly traded even under normal market conditions.

*Domestic and/or Foreign Political Risk.* The events that occur in the U.S. relating to politics, government, and elections can affect the U.S. markets. Political events occurring in the home country of a foreign company such as revolutions, nationalization, and currency collapse can have an impact on the security.

*Inflation Risk.* Countries around the globe are prone to inflation at any given time. Companies operating in countries with higher inflation rates often find it more difficult to post profits reflecting their underlying health.

*Currency Risk.* Overseas investments are subject to fluctuations in the value of the U.S. dollar against the currency of the investment's originating country. This is also referred to as exchange rate risk.

*Reinvestment Risk.* This risk is that future proceeds from investments will have to be reinvested at a potentially lower rate of return (i.e., interest rate). This primarily relates to fixed income securities.

*Operational Risk.* Advisors and other service providers sometimes experience disruptions or operating errors such as processing errors or human errors, inadequate or failed internal or external processes, or systems or technology failures.

*Regulatory/Legislative Developments Risk.* Regulators and/or legislators could promulgate rules or pass legislation that places restrictions on, adds procedural hurdles to, affects the liquidity of, and/or alters the risks associated with certain investment transactions or the securities underlying such investment transactions. Such rules/legislation could affect the value associated with such investment transactions or underlying securities.

Risks specific to certain investments and strategies include:

*External Managers.* U.S. Capital Wealth sometimes uses certain External Managers to manage a portion of its clients' assets, which has additional risks. In these situations, U.S. Capital Wealth conducts limited due diligence on such managers, or relies on the due diligence performed by qualified service providers, but the success of such recommendations relies to a great extent on the External Managers' ability to successfully implement their investment strategies.

*Mutual Funds and ETFs.* Mutual funds and ETFs generally own securities and therefore involve the risk of loss that is inherent in investing in securities. The extent of the risk of ownership of fund shares generally depends on the type and number of securities held by the fund. Mutual funds invested in fixed income securities are subject to the same interest rate, inflation, and credit risks associated with the fund's underlying bond holdings. Fixed income securities can decrease in value as a result of many factors, for example, increases in interest rates or adverse developments with respect to the creditworthiness of the issuer. Risks also are often significantly increased if a mutual fund pursues an alternative investment strategy. An investment in an alternative mutual fund involves special risks such as risk associated with short sales, leveraging the investment, potential adverse market forces, regulatory changes, and potential illiquidity. Investing in alternative strategies presents the opportunity for significant losses. Returns on mutual fund investments are reduced by management costs and expenses.

An ETF's risks include the declining value of the securities held by the ETF, adverse developments in the specific industry or sector that the ETF tracks, capital loss in geographically focused funds because of unfavorable fluctuation in currency exchange rates, differences in generally accepted accounting principles, or economic or political instability, tracking error, which is the difference between the return of the ETF and the return of its benchmark and trading at a premium or discount, meaning the difference between the ETF's market price and NAV. ETFs also are subject to the individual risks described in their prospectus.

Although many mutual funds and ETFs provide diversification, risks can be significantly increased if a mutual fund or ETF is concentrated in a particular sector of the market, primarily invests in small cap or speculative companies, uses leverage to a significant degree, or concentrates in a particular type of security. One of the potential advantages of mutual funds and ETFs is that they give individual investors access to professionally managed, diversified portfolios of equities, bonds and other securities. Although the goal of diversification is to combine investments with different characteristics so that the risks inherent in any one investment can be balanced by assets that move in different cycles or respond to different market factors, diversification does not eliminate the risk of loss. In some circumstances, price movements will be highly correlated across securities and funds. A specific fund is often not diversified, and a client portfolio might not be diversified. Additionally, when diversification is a client objective, there is a risk that the strategies will not be successful in achieving the desired level of diversification. There is also a risk that the strategies, resources, and analytical methods that the Firm uses to identify mutual funds and ETFs will not be successful in identifying investment opportunities.

*Leveraged and inverse leveraged equity ETFs.* A leveraged ETF generally seeks to deliver multiples of the daily performance of the index or benchmark that it tracks. An inverse ETF generally seeks to deliver the opposite of the daily performance of the index or benchmark that it tracks. Some ETFs are both inverse and leveraged because they seek a return that is a multiple of the inverse performance of the underlying index. In addition to ETFs, some mutual funds are leveraged or inverse -- they are designed to deliver multiples or the inverse of the performance of the index or the benchmark that they track. To accomplish their objectives, leveraged, inverse and leveraged inverse funds use a range of investment strategies, including swaps, futures contracts and other derivative instruments. U.S. Capital Wealth Financial Advisers can recommend to clients or can choose in certain discretionary portfolios to use inverse, leveraged or leveraged inverse funds as a way to profit from or hedge exposure to downward moving markets. Before using any leveraged, inverse or leveraged inverse fund the Financial Adviser will evaluate available information on the fund including how the fund is designed to perform, how it achieves that objective, the impact on performance from market volatility, the use of leverage and the appropriate holding period. The use of inverse and leveraged inverse funds will be monitored by the Financial Adviser as part of his overall trading and hedging strategy.

The use of leverage by an ETF increases the risk to the portfolio. The more a portfolio invests in leveraged instruments, the more the leverage will magnify gains or losses on those investments, such effects will impact accounts more in volatile markets. Due to the complexity and structure of these portfolios, they might not perform over time in direct or inverse correlation to their underlying index. Most leveraged and inverse ETFs reset daily, meaning they are designed to achieve their stated objectives on a daily basis. Their performance over longer periods of time – over weeks, months, or years- can differ significantly from the stated multiple of performance (or inverse of the performance) of their underlying index or benchmark during the same period of time. This effect can be magnified in volatile markets. Please note that in February 2023, the SEC issued Updated Investor Bulletin: Leveraged and Inverse ETFs<sup>1</sup> U.S. Capital Wealth does not stipulate types of ETFs that are recommended or set a time limit on how long they can be held in client accounts other than requiring that it be in the best interest of the client. Clients should assure themselves that they are comfortable with the expertise of their U.S. Capital Wealth Financial Adviser with respect to researching and monitoring

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<sup>1</sup> [SEC.gov | Updated Investor Bulletin: Leveraged and Inverse ETFs](https://www.sec.gov/investor/bulletin/leveraged-and-inverse-etfs)



these investments before agreeing to hold them in their accounts. In addition, in non-discretionary accounts that invest in such leveraged products clients should be readily available so their U.S. Capital Wealth Financial Adviser can make timely recommendations with respect to any such investment. Clients who are not comfortable with investments like this can request that they be not used in their account.

*Closed-End Funds.* Closed-end funds typically use a high degree of leverage. They are diversified or non-diversified. Risks associated with closed-end fund investments include liquidity risk, credit risk, volatility and the risk of magnified losses resulting from the use of leverage. Additionally, closed-end funds sometimes trade below their net asset value.

*Options.* As an options holder, clients risk the entire amount of the premium paid, but as an options writer, clients take on a much higher level of risk. There are special risks associated with uncovered option writing which expose the client to potentially significant losses. Therefore, this type of strategy is not suitable for all customers approved for options transactions. Some, but not all, of the risks involved in uncovered call writing include:

- a) The potential loss of uncovered call writing is unlimited. The writer of an uncovered call is in an extremely risky position and can incur large losses if the value of the underlying instrument increases above the exercise price.
- b) As with writing uncovered calls, the risk of writing uncovered put options is substantial. The writer of an uncovered put option bears a risk of loss if the value of the underlying instrument declines below the exercise price. Such a loss could be substantial if there is a significant decline in the value of the underlying instrument.
- c) Uncovered option writing is thus suitable only for the knowledgeable investor who understands the risks, has the financial capacity and willingness to incur potentially substantial losses, and has sufficient liquid assets to meet applicable margin requirements. In this regard, if the value of the underlying instrument moves against an uncovered writer's options position, the investor's broker can request significant additional margin payments. If an investor does not make such margin payments, the broker can liquidate stock or options positions in the investor's account, with little or no prior notice in accordance with the investor's margin agreement.
- d) For combination writing, where the investor writes both a put and a call on the same underlying instrument, the potential risk is unlimited.
- e) If a secondary market in options were to become unavailable, investors could not engage in closing transactions, and an option writer would remain obligated until expiration or assignment.
- f) The writer of an American-style option is subject to being assigned and exercise at any time after he has written the option until the option expires. By contrast, the writer of a European-style option is subject to exercise assignment only during the exercise period.

Clients should read and understand the booklet entitled "Characteristics and Risks of Standardized Options" available from their Financial Adviser.

*Concentrated Strategies.* A concentrated strategy that focuses heavily on stocks in certain companies, sectors or geographic regions can be more volatile and presents greater risk of loss, especially over the short term. The more concentrated a portfolio, generally the higher the risk exposure. Because a concentrated portfolio holds a limited number of securities, movements in securities prices could have a greater impact on the value of the portfolio than would occur if the portfolio held more securities. These portfolios are usually not appropriate for investors who are not willing to accept a much greater risk of loss and volatility of investment returns than the general stock market (as typically measured by the S&P 500 Index).

*Initial Public Offerings.* Investments in initial public offerings (or shortly thereafter) often involve higher risks than investments issued in secondary public offerings or purchases on a secondary market due to a variety of factors, including, without limitation, the limited number of shares available for trading, unseasoned trading, lack of investor knowledge of the issuer and limited operating history of the issuer. In addition, some companies in initial public offerings are involved in relatively new industries or lines of business, which are often not widely understood by investors. Some of these companies are undercapitalized or regarded as developmental stage companies, without revenues or operating income, or the near-term prospects of achieving them. These factors often contribute to substantial price volatility for such securities and, thus, to the value of the company's shares.

*Structured Notes.* Structured notes are complex financial instruments. Clients should understand the reference asset(s) or index(es) and determine how the note's payoff structure incorporates such reference asset(s) or index(es) in calculating the note's performance. This payoff calculation will often include leverage multiplied on the performance of the reference asset or index, protection from losses should the reference asset or index produce negative returns, and fees. Structured notes sometimes have complicated payoff structures that can make it difficult for clients to accurately assess their value, risk and potential for growth through the term of the structured note. Determining the performance of each note can be complex and this calculation can vary significantly from note to note depending on the structure. Notes can be structured in a wide variety of ways. Payoff structures can be leveraged, inverse, or inverse-leveraged, which sometimes results in larger returns or losses. Clients should carefully read the prospectus for a structured note to fully understand how the payoff on a note will be calculated and discuss these issues with us.

Some structured notes provide for the repayment of principal at maturity, which is often referred to as "principal protection." This principal protection is subject to the credit risk of the issuing financial institution. Many structured notes do not offer this feature. For structured notes that do not offer principal protection, the performance of the linked asset or index can cause clients to lose some, or all, of their principal. Depending on the nature of the linked asset or index, the market risk of the structured note could include changes in equity or commodity prices, changes in interest rates or foreign exchange rates, or market volatility.

The price of a structured note at issuance will likely be higher than the fair value of the structured note on the date of issuance. Issuers now disclose an estimated value of the structured note on the cover page of the offering prospectus, allowing investors to gauge the difference between the issuer's estimated value of the note and the issuance price. The estimated value of the notes is likely lower than the issuance price of the note to investors because issuers include the costs for selling, structuring or hedging the exposure on the note in the initial price of their notes. After

issuance, structured notes cannot be re-sold on a daily basis and thus are difficult to value given their complexity.

The ability to trade or sell structured notes in a secondary market is often very limited as structured notes (other than exchange-traded notes known as ETNs) are not listed for trading on security exchanges. As a result, the only potential buyer for a structured note could be the issuing financial institution's broker-dealer affiliate or the broker-dealer distributor of the structured note. In addition, issuers often specifically disclaim their intention to repurchase or make markets in the notes they issue. Clients should, therefore, be prepared to hold a structured note to its maturity date, or risk selling the note at a discount to its value at the time of sale.

Structured notes are unsecured debt obligations of the issuer, meaning that the issuer is obligated to make payments on the notes as promised. These promises, including any principal protection, are only as good as the financial health of the structured note issuer. If the structured note issuer defaults on these obligations, investors often lose some, or all, of the principal amount they invested in the structured notes as well as any other payments that are due on the structured notes.

*Private Placements and Alternative Investments.* These include unregistered securities such as private equity, private real estate, private credit, venture capital, hedge funds, interests in limited partnerships and limited liability companies and similar offerings. These offerings are often subject to legal or other restrictions on transfer and redemptions since a liquid market often does not exist for these types of securities. Investors might not be able to redeem when desired and realize previously provided market value or even fair value when sold. Determining the fair market value of private investments can be difficult and the expense of owning private investments and partnerships is generally higher than when compared to public offerings.

These investments are subject to a variety of risks as outlined in the offering materials for each particular investment. Their value will generally fluctuate with among other things the financial conditions of the obligors on or issuers of assets, general economic conditions, the condition of certain financial markets, political developments and developments or trends in the particular industries invested in. With respect to synthetic securities, the value is often also impacted by the financial condition of the related synthetic security counterparties and the obligors or issuers of the underlying obligations. Private investments are subject to lower reporting requirements and are less transparent than traditional investments.

*High-risk Strategies.* Such strategies have the potential for substantial returns; however, there are correspondingly significant risks involved in the strategies and are not intended for all types of clients. Clients who choose to follow high-risk strategies should be aware that there is the possibility of significant losses up to and the possible loss of their entire investment.

- International securities involve special additional risks, including currency risk, political risk, and risk associated with varying accounting standards. Investing in emerging markets can accentuate these risks.
- Small, capitalized companies involve risks, including relatively low trading volumes, a greater degree of change in earnings, and greater short-term volatility. Smaller companies

typically have a higher risk of failure and are not as well established as larger blue-chip companies.

- Growth strategies can perform differently from the market as a whole and from other types of stocks and can be more volatile than other types of stocks.
- High-yield bond strategies invest in lower-rated debt securities (commonly referred to as junk bonds) and involve additional risks because of the lower credit quality of the securities in the portfolio. Clients should be aware of the possible higher level of volatility and increased risk of default. Municipal investment strategies can be affected by adverse tax, legislative or political changes and the financial condition of the issuers of municipal securities.
- Tactical and dynamic investment strategies involve more frequent trading than the traditional “buy-and hold” investment strategies. Such trading can increase transaction costs and create more short-term tax gains than clients are used to seeing in other types of strategies.

*Margin.* There are additional risks associated with the use of margin including:

- **Leverage Risk.** Unfavorable market moves can negatively impact the value of your investments more rapidly. Leveraging exposes an account to greater downside risk versus paying for securities in full because if the securities acting as collateral lose enough value, you must either repay the loan or deposit more money in the account.
- **Interest Rate Risk.** You must pay interest on your margin loan and the interest rate will fluctuate during the time you have your loan.
- **Maintenance Call Risk.** If the equity in your account falls below the brokerage firm’s minimum maintenance requirement due to the value of the shares held for collateral dropping, you will need to deposit cash or additional collateral into your account promptly.
- **Forced Liquidation Request.** If you fail to meet a margin call, the brokerage firm will likely close out some or all the securities in your account without contacting you.

While margin is used on a limited basis, USCWA and its Financial Advisers have an economic incentive to use riskier strategies, like margin. Investment returns are typically positively correlated with the riskiness of the portfolio. USCWA has an incentive to place clients in risky portfolios, which are expected to grow more quickly, thereby increasing future asset-based fees. The use of margin also increases the amount of assets under management and therefore the Firm’s fee revenue.

Other Risks:

*Business Continuity Risk.* U.S. Capital Wealth has adopted a business continuity plan (“BCP”) to maintain critical functions in the event of a partial or total outage of our business operations which are designed to limit the impact on Clients. However, U.S. Capital Wealth’s ability to conduct business could be impacted by a disruption in the infrastructure supporting operations, and the

regions in which the Firm's offices are located. Additionally, asset management activities will likely be adversely impacted if certain service providers fail to make their services available during the outage.

*Cybersecurity.* The computer systems, networks and devices used by U.S. Capital Wealth employ a variety of protections designed to prevent damage or interruption from computer viruses, network failures, computer and telecommunication failures, human error, infiltration by unauthorized persons and security breaches. Despite the various protections utilized, systems, networks, or devices potentially can be breached. A client could be negatively impacted as a result of a cybersecurity breach. Cybersecurity breaches can include unauthorized access to systems, networks, or devices; infection from computer viruses or other malicious software code; and attacks that shut down, disable, slow, or otherwise disrupt operations, business processes, or website access or functionality.

Cybersecurity breaches can cause disruptions and impact business operations, potentially resulting in financial losses to a client; impediments to trading; the inability by U.S. Capital Wealth and other service providers to transact business; violations of applicable privacy and other laws; regulatory fines, penalties, reputational damage, reimbursement or other compensation costs, or additional compliance costs; as well as the inadvertent release of confidential information. Similar adverse consequences could result from cybersecurity breaches affecting issuers of securities in which a client invests; governmental and other regulatory authorities; exchange and other financial market operators, banks, brokers, dealers, and other financial institutions; and other parties. In addition, substantial costs are often incurred by these entities to prevent any cybersecurity breaches in the future.

*Outbreak.* An epidemic outbreak or pandemic, and reactions thereto could cause uncertainty in markets and businesses, including U.S. Capital Wealth's business, and can adversely affect the performance of the global economy, including causing market volatility, market and business uncertainty and closures, supply chain and travel interruptions, the need for employees and vendors to work at external locations, and extensive medical absences. U.S. Capital Wealth has policies and procedures to address known situations, but because a large epidemic or pandemic could create significant market and business uncertainties and disruptions, not all events that could affect U.S. Capital Wealth's business and/or the markets can be determined and addressed in advance.

## **Item 9 – Disciplinary Information**

As a registered investment advisor, the Firm is required to disclose all material facts regarding any legal or disciplinary event that would be material to a client's evaluation of the Firm or the integrity of management personnel. Neither U.S. Capital Wealth nor any of its owners, management team members or Financial Advisers have been involved in any events that the SEC has identified as presumptively material. You can get more information about your Financial Adviser (including disciplinary information that is not considered presumptively material) at <https://adviserinfo.sec.gov>.

## **ITEM 10 – OTHER FINANCIAL INDUSTRY ACTIVITIES AND AFFILIATIONS**

U.S. Capital Wealth through its financial industry activities and/or its affiliates engages in certain business practices or receives compensation or other benefits that create a conflict between the interests of clients and the interests of U.S. Capital Wealth and its affiliates. U.S. Capital Wealth addresses conflicts of interest by disclosing them to clients through documents provided to clients prior to entering into agreements with them, including this Brochure. In addition, U.S. Capital Wealth is subject to policies and procedures that require its Financial Advisers to provide investment advice that is appropriate for and in the best interest of advisory clients (based upon the information provided by such clients); make full disclosure of all material conflicts of interest; and act with good faith in dealings with advisory clients.; and seek to obtain “best execution” of advisory client transactions.

Clients are urged to read and consider the contents of this Brochure carefully and to inquire about U. S. Capital Wealth and your Financial Adviser’s various sources of compensation and conflicts of interest. Additional disclosures on fees, services, and conflicts of interest are available upon request. Clients are encouraged to ask their Financial Adviser for additional clarification about sources of compensation and conflicts of interest.

### **USCA Securities**

Many of the Firm’s Financial Advisers, including several of the Firm’s principal executive officers and management persons, are registered individually with USCA Securities, a FINRA broker-dealer, as registered representatives and have ownership interests in USCA Securities’ parent company, US Capital Advisors LLC. USCA Securities operates its brokerage business under a fully disclosed clearing relationship with NFS. USCA Securities’ registration as a FINRA broker-dealer is material to the Firm’s business because many of U. S. Capital Wealth’s advisory clients open accounts with USCA Securities, with the custody, clearing and execution in such accounts handled by NFS. As discussed below and in other sections of this Brochure, the Firm’s affiliation with USCA Securities and its relationship with NFS creates material conflicts of interest with its clients. (Note that accounts custodied at Charles Schwab and/or NFS that clear through Fidelity Brokerage Services are not required to open an account with USCA Securities.)

Through its clearing relationship with NFS, the Firm and its affiliates receive economic and non-economic benefits, which create conflicts of interest. Economic benefits include business development credits, net flow credits and technology credits. Non-economic benefits include, but are not limited to, a dedicated service group and relationship manager to handle U.S. Capital Wealth accounts on the NFS platform, online access to clients’ account statements and other account information, access to third-party research and technology, access to a trading desk, access to block trading, the ability to have client fees directly debited form client accounts, electronic downloads of trades, balances, and position information, and access to Fidelity and non-Fidelity mutual funds. Additionally, through NFS, U.S. Capital Wealth has access to business consulting and professional services and can receive payment or reimbursement of expenses such as travel, lodging, meals and related costs to attend conferences or meetings sponsored by NFS, its service providers, or related parties. Further, through its relationship with NFS, U.S. Capital Wealth has access to the Envestnet Programs and receives investment advisory service tools, such as administrative and technology services, from Envestnet. U.S. Capital Wealth Financial

Advisers can use the tools provided by NFS and Envestnet to serve clients of U.S. Capital Wealth as well as affiliates such as USCA Securities.

These systems and support help U.S. Capital Wealth manage client accounts maintained at NFS, but they provide other benefits to U.S. Capital Wealth and its affiliates that do not benefit clients. Receipt of these systems and support creates a conflict of interest in that U.S. Capital Wealth and its affiliates have an incentive to select or recommend NFS based on the systems and support provided rather than the most favorable execution of client transactions. See Item 12 – Brokerage Practices for more information.

In addition to the foregoing, affiliates of U.S. Capital Wealth receive the following economic benefits from NFS:

#### Bank Deposit Sweep Program

USCA Securities, together with NFS, uses a Bank Deposit Sweep Program (the “Program”) for clients’ cash balances in all eligible<sup>2</sup> USCA Securities accounts, including all U.S. Capital Wealth advisory accounts custodied at NFS through USCA Securities<sup>3</sup>. In the Program, clients’ uninvested cash balances from deposits, securities transactions, dividends, and interest payments will be automatically deposited or “swept” into interest bearing FDIC insurance eligible accounts at one or more participating FDIC insured banks (“Program Banks”). Generally, and subject to capacity constraints, each Program Bank will insure up to \$250,000 for individual accounts or \$500,000 for joint accounts. If a client’s balance reaches the deposit limit at one Program Bank their deposits will be directed to another Program Bank, as determined by NFS, until they reach the total coverage threshold. Total FDIC coverage thresholds vary based on factors such as client opt-outs and bank deposit capacities but generally will be up to \$2,500,000 for individual accounts and \$5,000,000 for joint accounts. Amounts exceeding the total coverage threshold will not be FDIC insured. Clients should be aware that the amounts available at each Program Bank will be inclusive of any deposits clients may have at the Program Bank outside of the Program. Clients are solely responsible for notifying their financial advisor if they have other deposits at any of the Program Banks to help ensure their FDIC coverage is not exceeded at any of the Program Banks. While clients may opt out of using certain Program Banks, opting out may reduce total available FDIC insurance coverage. A list of current Program Banks and other important information regarding the Program and potential limits on liquidity and FDIC coverage can be found here: <http://www.mybrokerageinfo.com/TBSbanklist/> and in the Bank Deposit Sweep Program (BDSP) Disclosure Document, which is available here: <https://www.uscallc.com/docs/default-source/default-document-library/bank-deposit-sweep-program-disclosure-document.pdf>. Clients are urged to review this information carefully. Additionally, clients can find details regarding the Program Banks used for their cash balances on their NFS account statements.

#### Our Affiliate Receives Direct Compensation When You Participate In the Program

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<sup>2</sup> Note: Currently, NFS does not permit Keogh Plans and accounts with mailing addresses outside of the U.S. and Canada to participate in the Bank Deposit Sweep Program. For Keogh plans a money market fund will be used as the cash sweep vehicle. For accounts with mailing addresses outside of the U.S. and Canada, the default cash sweep vehicle will be FCASH.

<sup>3</sup> This section is not applicable to accounts at Schwab or accounts at NFS with Fidelity Brokerage Services as the introducing broker.

To offer the Program, NFS contracts with the Program Banks to make available specific amounts of deposit capacities in exchange for certain all-in funding rates, which are generally based on the Federal Funds Rate. Such all-in funding rates are then shared between NFS, vendors involved in administration of the Program, the client, and for accounts other than discretionary retirement accounts, our broker-dealer affiliate, USCA Securities. Thus, our affiliate, USCA Securities, receives direct compensation when you participate in the Program. USCA Securities dictates the portion of the all-in funding rate that will be paid to the client as interest and the portion USCA Securities will retain as compensation for making available and maintaining the Program. As such, our affiliate, USCA Securities, is incentivized to select a lower interest rate schedule for clients so it can earn more compensation. This creates a conflict of interest between our affiliates' interests and our clients participating in the Program. USCA Securities has currently selected the middle interest rate schedule for all accounts other than discretionary retirement accounts. Discretionary retirement accounts will receive a higher interest rate schedule, as USCA Securities will not receive any direct compensation for these accounts due to their participation in the Program. Interest rates paid to clients in the Program are generally lower than those available from other non-FDIC-insured options, like money market funds, or options that may be available at other brokerage firms or directly from a bank. USCA Securities receives more compensation in connection with the Program than it would from other sweep options, and the compensation USCA Securities and NFS receive may be greater than that generated by sweep options at other brokerage firms.

While the all-in funding rates will vary among Program Banks and are subject to change, the client's interest rate will be based on the schedule set by USCA Securities and will not change regardless of which Program Bank the funds are swept into or immediately in response to change in the Federal Funds Rate. Conversely, the compensation received by USCA Securities and NFS will vary based on the negotiated all-in funding rates with the individual Program Banks. This incentivizes NFS to use Program Banks that pay more. In certain interest rate environments, such as when rates are higher, USCA Securities will receive more compensation than clients will earn in interest payments.

#### Our Advisory Fee Is Not Reduced When You Participate In the Program

The compensation received by USCA Securities in connection with the Program will be in addition to, and will not reduce, the advisory fees you pay to U.S. Capital Wealth, including fees paid on cash balances in the Program. While U.S. Capital Wealth's Financial Advisers do not directly share in the compensation received by USCA Securities in connection with the Program, Financial Advisers who are unitholders in the parent company of USCA Securities receive an indirect benefit when USCA Securities' revenue increases. This creates a conflict of interest in that it provides an incentive to recommend USCA Securities accounts over brokerage accounts where USCA Securities does not receive compensation in connection with the Program.

#### Our Advisory Fee On Cash Balances in the Program Will Sometimes Exceed the Interest Earned

The Program is not meant as a long-term investment option. It is only meant to provide some short-term interest for cash that would otherwise not earn interest if held as a free credit balance. There will be times when advisory fees on cash balances in the Program will exceed the return earned on such cash balances resulting in a negative net yield. This should be taken into



consideration when determining how to handle available cash balances and how long cash should remain in the Program.

#### Non-Retirement Account Clients Can Opt Out of the Program

USCA Securities has designated the Program as the default, and only, cash sweep vehicle for U.S. Capital Wealth advisory accounts custodied at NFS through USCA Securities<sup>2</sup>. For non-retirement accounts, clients can opt out of the Program. If a client declines participation in the Program, the cash portion of their account will default to a free credit balance until invested. Interest is not paid on free credit balances. For retirement accounts, clients cannot opt out of the Program.

#### Retirement Account Clients Cannot Opt Out of the Program

Due to ERISA rules, NFS does not permit cash balances in retirement accounts to be held as free credit balances. Thus, cash balances in retirement accounts must be swept into the Program. As explained above, USCA Securities does not receive any direct compensation for discretionary retirement accounts that participate in the Program. Financial Advisors can also recommend or select other cash investment options, such as money market funds or treasuries, for purchase with available cash balances. Purchases of other cash investment options are subject to customary commissions and fees and will not be FDIC insured (although they may be insured under SIPC). Additional cash balances will not automatically be swept into other cash investment options.

#### You Will Not Become a Client of the Program Banks

Clients in the Program will not have a direct relationship with the Program Banks. NFS will act on the client's behalf when establishing deposit accounts at the Program Banks.

#### Our Affiliate Also Receives Indirect Benefits When You Participate in the Program

NFS and USCA Securities earn substantial benefits in connection with the Program. Without the Program USCA Securities would likely pay NFS more for custody and clearing. This, along with the increased compensation received by USCA Securities in connection with the Program, provides a significant incentive for USCA Securities and its affiliates, including U.S. Capital Wealth Financial Advisors who are unitholders in USCA Securities' parent company, to maximize the amount and duration of assets in the Program and encourage clients to maintain or increase their cash balances. However, Financial Advisors are not otherwise financially incentivized by USCA Securities or U.S. Capital Wealth to recommend the Program. As explained above, when you participate in the Program, our affiliate and parent company benefit. The indirect benefit that U.S. Capital Wealth receives when its parent company and affiliate are more profitable, due to your participation in the Program, creates a conflict of interest for U.S. Capital Wealth.

#### Margin Interest and Non-Purpose Loans

For USCWA clients with accounts at USCA Securities and NFS, margin and non-purpose loans are available through NFS in certain circumstances. NFS establishes a base cost charged to USCA Securities, which is the "cost to carry" the loans. USCA Securities has discretion to charge more than this base interest rate or "markup" the interest rate that is charged to the client. NFS pays

USCA Securities a substantial portion of the interest above the base rate charged on clients' margin and non-purpose loans. Although USCA Securities does not share any of the interest amounts received with client's U.S. Capital Wealth Financial Adviser, Financial Advisers recommending the use of margin and non-purpose loans to clients increases revenue to USCA Securities and indirectly benefits the Financial Adviser if they are a unitholder in its parent company. Although USCA Securities negotiates almost all rates directly with clients and marks them up below the standard grid that is suggested by NFS, the fact that USCA Securities marks up margin and non-purpose loan interest rates incentivizes the advisor to set a higher rate in order to increase compensation to USCA Securities.

### **Affiliated Private Placements and Feeder Funds**

U.S. Capital Wealth recommends certain unregistered securities, known as private placements or alternative investments, to clients. In some instances, affiliates of U.S. Capital Wealth act as the issuer, general partner or managing member of the private placement, often through a "feeder fund" although in the majority of the cases the private placement will be offered by a third-party unaffiliated with U.S. Capital Wealth. The private placement offering will have a disclosure document, typically called a Confidential Memorandum, a Private Placement Memorandum ("PPM"), or other disclosure documents which will detail the fees and expenses of the investment. In addition, U.S. Capital Wealth requires clients to sign a separate document for each private placement recommended by U.S. Capital Wealth which summarizes the fees and expenses and clarifies any payouts to or fee sharing with the Firm, its affiliates and the client's Financial Adviser.

### **U.S. Capital Advisors and its Subsidiaries**

Many of the Firm's Financial Advisers, including several of its principal executive officers and management persons, have ownership interests in US Capital Advisors LLC. In addition to USCA Securities, U.S. Capital Advisors owns or controls several other entities which provide products or services to some USCWA clients or to USCA Securities clients. These include: USCA Asset Management LLC, an SEC registered investment advisor; 13Capital, LLC, an SEC Exempt Reporting Adviser; USCA Investment Holdings LLC; USCA Insurance Agency LLC; USCA Family & Executive Services LLC; USCA Municipal Advisors LLC, MSRB Registered; USCA LL&B I Co-Investment LP; USCA LL&B II Co-Investment LP; USCA BPCAP LP; USCA Capital Royalty II (levered and unlevered); USCA Badger Midstream LP; USCA Resource Minerals Co-Investment I LP ; USCA Resource Minerals Co-Investment II LP; USCA Tailwater Midstream I LP; USCA Tailwater Midstream III, LP; USCA Fifth Corner Property Fund, LP; USCA 6 BLVD Place Investors, LP; USCA Silver Creek Midstream, LP; USCA Goodnight Midstream; USCA SevGen, LP, USCA Real Estate Ventures GP I LLC, HRG Appreciation Fund, LP, 13Capital Energy Transition Fund, the Futurum Fund and USCA Ranchland Fund.

USCA Insurance Agency facilitates the offering of certain limited insurance products from major carriers to clients. It does not conduct any independent insurance business or offer its own insurance products. USCA Municipal Advisors LLC provides financial advisory services to municipalities and other governmental entities. USCA LL&B I Co-Investment LP; USCA LL&B II Co-Investment LP; USCA BPCAP LP; USCA Capital Royalty II (levered and unlevered); USCA Badger Midstream LP; USCA Resource Minerals Co-Investment I LP ; USCA Resource Minerals Co-Investment II LP; USCA Tailwater Midstream I LP; USCA Tailwater Midstream III, LP; USCA Fifth Corner Property Fund, LP; USCA 6 BLVD Place Investors, LP; USCA Silver Creek Midstream, LP;

USCA Goodnight Midstream; USCA SevGen, LP and USCA Real Estate Ventures GP I are entities formed by U.S. Capital Advisors under its affiliate, USCA Investment Holdings LLC, to manage client investments held in affiliated “feeder funds” which were formed to facilitate client investments, generally at lower minimum amounts, into select private equity deals.

USCA Asset Management manages the USCA All-Terrain Fund, a closed-end mutual fund, and is a sub-advisor to the Ziegler FAMCO Hedged Equity Fund, an open-end mutual fund. USCA Asset Management also manages USCA Absolute Return Strategies and HRG Appreciation Fund, LP., each private, unregistered funds. USCA Asset Management has also created a series of private, unregistered funds, each of which is dedicated to investing in specified venture capital funds. Additionally, USCA Asset Management provides investment advisory services to 13Capital Energy Transition Fund (“13Capital Fund”) through a contractual arrangement with an affiliated investment advisor, 13 Capital. Phil Pilibosian acts as manager of the USCA Absolute Return Strategy Fund but is primarily a Financial Adviser for clients of USCWA.

The USCA All-Terrain Fund is a closed-end, non-diversified fund registered under the Investment Company Act, launched by USCA Asset Management LLC in July 2015. The USCA All-Terrain Fund employs a multi-manager, fund-of-funds approach by investing predominantly in non-affiliated collective investment vehicles, including privately offered investment funds commonly known as “hedge funds” and publicly traded funds, including exchange-traded funds and mutual funds. Phil Pilibosian and Bryan Prihoda are the Portfolio Managers of the USCA All-Terrain Fund but are primarily engaged as Financial Advisers with USCWA.

The Ziegler FAMCO Hedged Equity Fund (formerly the USCA Premium Buy-Write Fund) (“SHLDX”) is a mutual fund registered under the Investment Company Act. SHLDX was launched by USCA Asset Management in November 2016 and purchased by Ziegler Capital Management in 2020. SHLDX invests primarily in common stocks of large-cap companies and exchange-traded funds (“ETFs”) that invest primarily in large-cap common stocks. SHLDX also primarily purchases and sells exchange traded call and put options on the S&P 500, employing an option overlay known as a “Put/Spread” strategy in order to provide additional downside protection and risk-reduction. USCA Asset Management is engaged as a Sub-Advisor to SHLDX. Kelly and Davis Rushing provide portfolio services to SHLDX but are primarily engaged as Financial Advisers with USCWA.

The USCA Futurum Funds Platform consists of a series of segregated investment vehicles (“access vehicles”), that will each have the sole purpose of investing in select (early stage) Venture Capital focused funds. The Futurum Funds Platform provides clients the opportunity to invest in multiple VC-focused funds that would otherwise not be available due to the exclusive nature of the funds and/or the barriers of entry associated with the high minimum investment requirements. Glide Capital serves as the Fund’s Administrator, who will manage all operational requirements and back-office activities of the Fund. Dave King is the Portfolio Manager of the USCA Futurum Funds Platform. Dave King is also engaged as a Financial Adviser with USCWA.

The HRG Appreciation Fund, LP (“HRG Fund”) takes positions in ETFs and ETNs and/or options that provide exposure to the equity, fixed income or other markets broadly, and such positions provide returns that are levered to the positive or negative change in the price of such markets or segments. The HRG Fund’s Administrator is NAV Consulting, who will manage the operational requirements and back-office activities of the HRG Fund. Christian Bauman acts as manager of the HRG Fund but is primarily engaged as a Financial Adviser with USCWA. For more information

regarding the USCA Asset Managed Funds please the Form ADV for USCA Asset Management available here: [IAPD - Investment Adviser Public Disclosure - Homepage \(sec.gov\)](https://www.sec.gov/IAPD)

If any of these affiliated entities are used and/or investments are made for any client in any of these related funds or investments, even if the investments are made outside of USCWA through an affiliated entity, conflicts of interest are present. The Financial Advisers have an obligation to act in the best interests of the client. Portfolio Managers of some of these funds also provide advisory and/or brokerage services to clients of USCWA or affiliates. Fees charged on these Funds and investments can be higher than fees charged by similar, unaffiliated funds. Before investing in any of these, clients should carefully review all fees, expenses and risks involved with the fund, as disclosed in the offering materials. Clients should review any conflicts related to their Financial Adviser or any affiliated companies prior to making any investment decisions.

Whether any investments in these affiliated funds are done through USCWA or USCA Securities, there are conflicts of interest related to the common ownership and compensation received by USCWA, its affiliates, and/or its Financial Advisers. The Firm has adopted policies designed to mitigate such conflicts, including the requirement to do what is in the best interest of clients. For more information regarding the USCA Asset Managed Funds please the Form ADV Part 2A for USCA Asset Management.

The existence of and relationships between USCWA and the U.S. Capital Advisors entities creates various conflicts of interest, as the growth and profitability of each of the affiliates increases the overall value of U.S. Capital Advisors and in turn the potential value of ownership units of U.S. Capital Advisors (a majority of which are owned by USCWA's management, USCWA Financial Advisers and employees). Some of the USCA sponsored private funds are held in USCWA accounts, accounts with USCA Securities or other accounts held by USCWA Clients. This creates conflicts of interest and an incentive for USCWA Financial Advisers to recommend products and services offered by affiliates instead of other similar products and services. However, USCWA Financial Advisers are required to make recommendations that are in the best interest of the client. Clients should ask for additional information if they do not fully understand the conflicts. Clients are not obligated to purchase products and services from any affiliates of USCWA if they are concerned about the conflicts of interest that exist and they can request that no investments be made in investments associated with affiliated entities. Several of these affiliated funds are now closed to new investment.

## **Affiliated External Managers and Service Providers**

### Piton Investment Management, LP

U.S. Capital Wealth Financial Advisers can recommend that clients engage Piton Investment Management, LP ("Piton") as an External Manager. The general partner of Piton is Piton Management LLC ("Piton Management"). Certain indirect owners of USCWA who are not involved in the management of Piton own minority interests in Piton Management. Additionally, the Chief Executive Officer of Piton and a controlling owner of Piton, is James Fortescue the Managing Partner of U.S. Capital Wealth since August 9, 2019, and an owner of a minority, non-controlling interest in U.S. Capital Wealth. Willa Sheridan, Chief Operating Officer of U.S. Capital Wealth is also Chief Operating Officer of Piton. Due to these relationships, there is a conflict of interest when a USCWA Financial Adviser recommends that a client engage Piton. Piton and its owners

benefit financially from such recommendations. However, USCWA Financial Advisers are required to ensure that such a recommendation is in the best interests of the client. It is important that clients engaging Piton understand this conflict and make an informed decision. Any questions regarding these conflicts can be directed to the Firm. Clients are not obligated to use Piton's services.

Conflicts also arise in the management of USCWA due to its management team's roles at Piton. The amount of compensation they receive from each entity is different and the amount of time they spend at each entity is different. The compensation and time spent on each role will change over time. Please see Piton's Form ADV Part 2A for additional disclosures and relationships regarding Piton and its owners and executive officers.

#### Halo Investing, Inc.

Halo Investing, Inc. ("Halo") is a Structured Note Platform used to create customized Structured Note investments and Halo Defined Notes. Clients of USCWA can purchase structured notes using the Halo Structured Notes Platform either directly or through Piton. U.S. Capital Wealth's Managing Member, Mr. Fortescue, owns a non-controlling minority interest in Halo and serves on the Board of Directors. Mr. Fortescue is not involved in the services provided by Halo to USCWA clients. However, a conflict of interest exists when a client purchases a structured note through Halo because it increases revenue to Halo and to Mr. Fortescue as an owner. However, USCWA Financial Advisers are required to make recommendations that are in the best interest of the client and clients can request that no notes be purchased through Halo if they are not comfortable with the conflicts.

#### ClearShares, LLC

ClearShares, LLC ("ClearShares") is an investment advisory firm whose core business is providing investment and strategic advice, investment solutions and related advisory services to Registered Investment Companies. ClearShares provides advisory services to three ETFs, ClearShares OCIO ETF (NYSE:OCIO), ClearShares Ultra-Short Maturity ETF (NYSE:OPER) and ClearShares Piton Intermediate Fixed Income ETF (NYSE: PIFI). Some indirect owners of USCWA own minority, non-controlling interests in ClearShares, LLC through an LLC structure. Piton acts as a sub-advisor to PIFI and also provides investment services to OPER and OCIO. USCWA Financial Advisers can purchase shares of OCIO, OPER, and PIFI in client accounts. A conflict of interest arises when Financial Advisers recommend these products because it increases revenue to ClearShares and owners of ClearShares which includes indirect owners of USCWA. However, USCWA Financial Advisers do not receive any additional compensation from the use of these ETFs and are required to make recommendations that are in the best interest of the client. Clients can request that ClearShares ETFs not be used in their accounts if they are not comfortable with these conflicts.

### **Other Vendors and Service Providers**

#### 55I, LLC

U.S. Capital Wealth Advisors uses 55I, LLC as an unaffiliated External Manager for some USCWA accounts. 55I, LLC acts as a subadvisor on these accounts using models selected by USCWA. The models used are predominantly invested in BlackRock ETFs and iShares ETFs (which are owned

by BlackRock) and BlackRock pays 55I, LLC a fee for using their ETFs. Therefore 55I, LLC does not charge an additional fee for providing their services to USCWA or the clients. Using 55I, LLC reduces USCWA's operating costs since it automates much of the trading in client portfolios that use 55I, LLC, which benefits USCWA. While USCWA does not have any ownership or affiliation with 55I, LLC or BlackRock, Inc. and its affiliates, and does not receive any fees or income for using 55I, LLC or the BlackRock-related ETFs, there is a conflict of interest because 55I, LLC is provided at no additional cost to USCWA or the clients (because they predominantly use BlackRock-related ETFs) so there is an incentive for USCWA to use 55I, LLC because it results in reduced operational expenses to USCWA. However, USCWA believes this is in the best interest of clients because of the benefits provided by 55I, LLC and it results in no additional cost to the client to utilize 55I, LLC's services. Also, clients can request that 55I not be used in their account.

### Mutual Fund Wholesalers

U.S. Capital Wealth and its Financial Advisers receive non-cash compensation from mutual fund companies, investment managers, UIT sponsors, annuity providers, insurance vendors and sponsors of products that are sold to U.S. Capital Wealth clients. Such compensation consists of occasional gifts up to \$100 per vendor per year; occasional meals, tickets or other entertainment of reasonable and customary value; sponsorship support of educational or training events, including educational events Financial Advisers arrange for clients and prospects; and payment of expenses related to training and education of employees, which usually include a non-training element; various forms of marketing support; and analytical and record keeping tools used by U.S. Capital Wealth's Financial Advisers. The receipt of these benefits provides an incentive to recommend the products of those vendors over those who do not provide such things.

## **ITEM 11 – CODE OF ETHICS, PARTICIPATION OR INTEREST IN CLIENT TRANSACTIONS AND PERSONAL TRADING**

The Firm has adopted a Code of Ethics as required by Rule 204A-1 under the Investment Advisers Act of 1940. The Code of Ethics contains provisions that remind employees of their obligations to clients and obligations to comply with federal securities laws, set forth standards of conduct, restrict personal securities trading and require reporting of personal securities transactions and holdings. Clients and prospective clients can request a copy of the Firm's Code of Ethics by contacting the Firm, either through their Financial Adviser or by using the phone number on the front of this brochure.

The Firm does not buy and sell securities for its own account and generally does not permit the purchase or sale of securities on a principal basis from its clients. However, from time to time the Firm affects trades for advisory clients on a riskless principal basis through its affiliated broker-dealer, USCA Securities. In such cases the buyer is identified prior to the transaction, advisory clients receive the same price as USCA Securities, and notice that USCA Securities acted in a principal capacity is provided to the client on the confirmation of the transaction.

Financial Advisers and other associated persons of USCWA invest in, buy or sell securities identical or similar to those securities recommended to clients and therefore have interests or positions in certain securities that are also recommended and bought or sold to clients. This creates a conflict of interest. U.S. Capital Wealth monitors employee trading to help ensure that

Financial Advisers do not trade ahead of their own clients to the detriment of the client. When U.S. Capital Wealth's Financial Advisers purchase or sell securities for their own accounts, processes and procedures are in place to make sure the client is treated fairly, including the monitoring of trades made by employees in their personal accounts. U.S. Capital Wealth reviews employee trades in order to identify situations in which a Financial Adviser or other employees traded ahead one of their own clients and received a better price than their client, and generally requires an adjustment to be made when the Financial Adviser receives a better price if traded before one of his or her clients in the same security. Note that U.S. Capital Wealth Financial Advisers and employees sometimes unintentionally trade ahead of firm clients that they or their teams do not serve when they are unaware of those clients' trades, and generally these trades are allowed and are not adjusted.

The Firm monitors the security holdings of our associated persons. U.S. Capital Wealth employees are prohibited from trading on material, non-public information or sharing such information. The Firm conducts its securities and investment advisory business in accordance with applicable Federal and State securities regulations. U.S. Capital Wealth and its affiliates do not maintain an inventory of investments for resale and, other than the riskless principal transactions described above, does not buy or sell securities for itself that it recommends to (or purchases or sells for) clients.

USCWA and its Financial Advisers recommend investments in which USCWA or a related person or entity have material financial interests. This presents conflicts of interest due to common ownership and the financial benefits USCWA, its Financial Advisers or affiliated entities receive as a result. These are addressed in more detail in Item 10 Other Financial Industry Activities and Affiliations. To mitigate conflicts, USCWA and its Financial Advisers are required to do what is in the best interest of the client regardless of any benefits to USCWA, its Financial Advisers or any related persons or entities. Clients can also request that they not be invested in these funds or investments if they are not comfortable with the conflicts of interest.

## **ITEM 12 – BROKERAGE PRACTICES**

Client assets must be maintained in an account at a "Qualified Custodian." U.S. Capital Wealth has selected Schwab and NFS (collectively known as "Selected Custodians") as its primary custodians/brokers to hold client assets and execute transactions on terms it believes are advantageous when compared to other available providers and their services. All are "Qualified Custodians" as that term is described in Rule 206(4)-2 of the Investment Advisers Act of 1940. Each broker-dealer/custodian provides custody of securities, trade execution, and clearance and settlement of transactions placed by U.S. Capital Wealth. When client accounts are custodied at Selected Custodians they will hold client assets in a brokerage account and buy and sell securities when we instruct them to.

In deciding to recommend the Selected Custodians some of the factors that U.S. Capital Wealth considers include:

- Trade order execution and the ability to provide accurate and timely execution of trades;
- The reasonableness and competitiveness of commissions and other transaction costs;
- Access to a broad range of investment products;

- Technology that integrates within USCWA's environment, including interfacing with USCWA's portfolio management system;
- A dedicated service or back-office team and its ability to process requests from U.S. Capital Wealth on behalf of its clients;
- Ability to provide U.S. Capital Wealth with access to client account information through an institutional website;
- Ability to facilitate transfers and payments to and from accounts (wire transfers, check requests, other money movements, etc. and
- Ability to provide clients with electronic access to account information and investment and research tools.

USCWA is not required to choose the custodians that charge the lowest transaction cost, even if that broker provides execution quality comparable to other brokers or dealers. We have determined that using the Selected Custodians is consistent with our duty to seek best execution of our clients' trades. Other custodians could charge lower transaction costs.

In exchange for using the services of the Selected Custodians U.S. Capital Wealth and/or its affiliate USCA Securities receive, without cost, computer software and related systems support that allows U.S. Capital Wealth to monitor and service its clients' accounts maintained with such broker-dealer/custodian. USCA Securities also receives from NFS technology credits, that increase when assets held at NFS increase, which can be used to pay for additional computer software and related systems support.

The Selected Custodians also make available products and services that benefit the Firm and its affiliate USCA Securities but do not directly benefit the client or the client's account. They include investment research, both the Selected Custodians' own and that of third parties. U.S. Capital Wealth uses this research to service all or some client accounts, including accounts not maintained at the Selected Custodians. We do not seek to allocate benefits to client accounts proportionately to the amount of benefits the accounts generate. In addition to investment research, the Selected Custodians also make available software and other technology that:

- provides access to client account data (such as duplicate trade confirmations and account statements);
- facilitates trade execution and allocate aggregated trade orders for multiple client accounts;
- provides pricing and other market data;
- facilitates payment of our fees from our clients' accounts; and
- assists with back-office functions, recordkeeping, and client reporting.

The Selected Custodians also offer other services or reimburse the firm for fees to outside vendors that only benefit the Firm and USCA Securities and are intended to help the Firm manage and further develop our business enterprise. These services include:

- educational conferences and events;
- technology, compliance, legal, and business consulting;



- publications and conferences on practice management and business succession;
- access to employee benefits providers, human capital consultants, and insurance providers; and
- marketing consulting and support.

The Selected Custodians provide some of these services themselves. In other cases, they will arrange for third-party vendors to provide the services to the Firm and USCA Securities and also discounts or waives fees for some of these services or pays all or a part of a third party's fees. They also provide the Firm with other benefits such as business entertainment for Firm personnel.

#### Business Development Credits and Net Flow Credits

USCA Securities receives substantial payments from NFS in the form of Business Development Credits for maintaining assets with NFS and New Flow Credits based on net new assets at NFS. USCA Securities also stands to receive additional payments for increasing net new flows to the NFS custody platform in the future. These payments create conflicts of interest in that they incentivize USCA Securities and USCWA to maintain its relationship with and continue to direct assets, including client assets, to NFS.

#### Other Past Benefits

Other benefits received in the past include reimbursement of Account Exit Fees to clients. These funds were used toward exit fees for client accounts that were transferred to Schwab. Business Development Credits were also received from both Schwab and NFS in the past. Schwab previously provided a loan to USCWA to assist in its business development. The loan has since been repaid. Schwab has also paid for eligible third-party vendor services and services provided by Schwab affiliates for marketing, technology, consulting or research expenses. U.S. Capital Wealth also receives benefits related to marketing services, compliance services and the use of client relationship management ("CRM") systems.

USCWA and USCA Securities receive certain economic and non-economic benefits from Schwab and NFS, which creates a conflict of interest. Non-economic benefits include, but are not limited to, a dedicated service group and relationship manager to handle U.S. Capital Wealth accounts on the Schwab and NFS platforms, access to third-party research and technology, access to a trading desk, and access to block trading. Additionally, through Schwab and NFS, U.S. Capital Wealth has access to business consulting and professional services and receives payment or reimbursement of expenses such as travel, lodging, meals and related costs to attend conferences or meetings sponsored by them, their service providers, or related parties.

These systems and support help U.S. Capital Wealth manage client accounts maintained at Selected Custodians but they provide other benefits to U.S. Capital Wealth and its affiliates, including USCA Securities, that do not benefit clients. Receipt of these systems and support creates a conflict of interest in that U.S. Capital Wealth and its affiliates have an incentive to select or recommend Selected Custodians based on the systems and support provided rather than the most favorable execution of client transactions.

These products and services received from Selected Custodians benefit U.S. Capital Wealth and affiliated entities in that it does not have to purchase or otherwise obtain them. The benefits

incentivize U.S. Capital Wealth to routinely recommend and direct clients to use the Selected Custodians over custodians who do not offer such products and services, or that could have more favorable execution. Thus, the decision is not based exclusively on the Client's interest in receiving the best value in custody services and the most favorable execution of our clients' transactions. Although we seek to do what is in the client's best interest, this does result in a conflict of interest. USCWA believes, however, that taken in the aggregate our recommendations of the Selected Custodians are in the best interest of our clients. Our selection is primarily supported by the scope, quality and price of the services provided by the Selected Custodians and not solely based on the Selected Custodian's services that only benefit us.

U.S. Capital Wealth does not use commissions to pay for research and brokerage services (i.e., soft-dollar transactions).

### Client-Directed Brokerage

Generally, in the absence of specific instructions to the contrary, for accounts that clients engage U.S. Capital Wealth to manage on a discretionary basis, U.S. Capital Wealth has full discretion with respect to securities transactions placed in the accounts. This discretion includes the authority, without prior notice to the client, to buy and sell securities for the client's account and establish and affect securities transactions through the broker-dealer/custodian of the client's account or other broker-dealers selected by U.S. Capital Wealth. In selecting a broker-dealer to execute a client's securities transactions, U.S. Capital Wealth seeks prompt execution of orders at favorable prices.

A client, however, can instruct U.S. Capital Wealth to custody his/her account at a specific broker-dealer and/or direct some or all his/her brokerage transactions to a specific broker-dealer.

In directing brokerage transactions, a client should consider whether the commission expenses, execution, clearance, settlement capabilities, and custodian fees, if any, are comparable to those that would result if U.S. Capital Wealth exercised its discretion in selecting the broker-dealer to execute the transactions. Directing brokerage to a particular broker-dealer often involves the following disadvantages to a directed brokerage client:

- USCWA's ability to negotiate commission rates and other terms on behalf of such clients could be impaired;
- such clients could be denied the benefit of USCWA's experience in selecting broker-dealers that are able to efficiently execute difficult trades;
- opportunities to obtain lower transaction costs and better prices by aggregating (batching) the client's orders with orders for other clients could be limited; and
- the client could receive less favorable prices on securities transactions because U.S. Capital Wealth could place transaction orders for directed brokerage clients after placing batched transaction orders for other clients.

In addition to accounts managed by U.S. Capital Wealth on a discretionary basis where the client has directed the brokerage of his/her account(s), certain institutional accounts are managed by U.S. Capital Wealth on a non-discretionary basis and are held at custodians selected by the institutional client. The decision to use a custodian and/or broker-dealer generally resides with

the institutional client. U.S. Capital Wealth endeavors to understand the trading and execution capabilities of any such custodian and/or broker-dealer, as well as its costs and fees. U.S. Capital Wealth sometimes assists the institutional client in facilitating trading and other instructions to the custodian and/or broker-dealer in carrying out USCWA's investment recommendations.

#### Conflicts Related to USCA Securities

For many accounts custodied at NFS, trades are directed to USCA Securities, as an introducing broker with clearing and custody services provided by NFS. USCA Securities negotiated a clearing agreement with NFS which determined fees and revenues for USCA Securities. To negotiate favorable rates, USCA Securities had an incentive to promise significant balances and activity and thus has an incentive to maintain significant balances at NFS in order to maintain favorable rates. This presents conflicts of interest.

In addition, another conflict involves the Bank Deposit Sweep Program offered by NFS for USCA Securities clients. USCA Securities is an affiliate of USCWA and USCA and NFS receive direct economic benefits in connection with the Program. See more information on this under Item 10 Other Financial Activities and Affiliations

Although U.S. Capital Wealth believes its relationship with affiliated broker-dealer USCA Securities and NFS is beneficial to its clients, as described in Item 10, USCWA, USCA Securities and affiliated entities receive substantial economic and non-economic benefits from U.S. Capital Wealth using USCA Securities and NFS for its advisory clients' accounts. The additional compensation and other benefits received creates a significant conflict of interest with the Firm's clients because USCWA and affiliated entities have a substantial economic incentive to use USCA Securities and NFS over others who do not provide such benefits to USCWA and its affiliates. Additionally, by using its affiliate as the broker-dealer for many of its advisory accounts, U.S. Capital Wealth might be unable to achieve the most favorable execution for client transactions, which can cost clients more money. While USCWA places trades for its clients subject to its duty to seek best execution, the execution quality between NFS and other broker-dealers often differ.

#### **Best Execution**

The Firm believes that having the Selected Custodians execute the majority of its client trades is consistent with its duty to seek "best execution." Best execution means receiving favorable terms for a transaction based on all relevant factors. The Selected Custodians actively manage customer orders through a proprietary order routing system, and monitor multiple execution quality criteria, execution price, price improvement, execution speed, and effective spread. NFS, through Fidelity Capital Markets, has an internal order flow management team that is independent from its market making and specialist desks. This team directs order flow to the best performing market makers and market centers. The order flow management team uses both internal and external technology to generate reports that identify any order that executes outside the National Best Bid or Offer ("NBBO").

U.S. Capital Wealth periodically reviews the Selected Custodians' brokerage execution quality. Factors considered in such reviews include, but are not necessarily limited to:

- Commission and transaction fees;

- Ability and willingness to correct errors;
- Value of research provided;
- Financial Responsibility;
- Responsiveness;
- Promptness of execution; and
- Quality of overall execution services provided by the broker-dealer.

For accounts held at NFS, USCWA Financial Advisers on occasion, in an effort to get better execution, direct client orders to USCA Securities' institutional trading desk for execution. USCA Securities' trading desk routes customer equity orders to national securities exchanges, alternative trading systems, which can include electronic communications networks, and other market centers. In exchange for routing equity orders to certain market centers, USCA Securities can receive monetary rebates per executed share for equity orders that add liquidity to its book and/or rebates for aggregate exchange fees.

### **Aggregation of Trade Orders**

U.S. Capital Wealth's Financial Advisers often manage their client's accounts independently of one another based on each client's specific needs, risk tolerances and investment objectives. Therefore, transactions for each client account are often executed independently. However, Financial Advisers sometimes "bunch" or aggregate transactions in the same security for clients executed on the same day when the Financial Adviser makes a good-faith determination that such bunching of transactions will be beneficial to the clients. All accounts that are allocated trades from a bunched order receive the average price of the execution. Generally aggregating trades can result in better prices than are achieved through individual transactions and offer more efficient and consistent management of discretionary portfolios. Clients generally do not incur different costs for aggregated or non-aggregated trades.

### **Trade Errors**

USCWA takes great care to execute transactions as accurately as possible. However, occasionally trade errors do occur. When there are trade errors, USCWA will put the interest of the client first and will correct the error in a trade error account at Charles Schwab or NFS to unwind the trade as quickly as possible. If USCWA is responsible for the trade error and there is a loss, USCWA and/or the Financial Adviser will bear the costs associated with the trade error (unless under \$100 for accounts at Charles Schwab).

If there is a gain resulting from the trade error, and the account is custodied at Charles Schwab, the gain will remain in the client's account unless it is not permissible for the client to retain the gain, the client notifies USCWA that they wish to forego the gain, or other client accounts are involved. If the gain does not remain in the client's account, Schwab will keep any gains under \$100 to offset Schwab's administrative time and expense, and Schwab will donate any gain \$100 and over to charity. Schwab will cover any losses under \$100. Any losses over \$100 will be covered by USCWA and/or the Financial Adviser. If related trade errors result in both gains and losses, they can be netted against each other.

For accounts that are custodied at NFS through USCA Securities, any trade error gains are kept in a trade error reconciliation account. In certain circumstances, if there is a positive balance in

the trade error reconciliation account, it can be used (at the discretion of executive management) to offset against negative trade errors. Periodically, the Board of Directors of USCWA will review the balance in the trade error reconciliation account (if any) and make a determination on what to do with the balance. Options include continuing to maintain the balance to offset future trade error losses, donating the money to charity, or transferring the balance to the Firm as income.

For accounts custodied at NFS that clear through Fidelity Brokerage Services, LLC, if there is a gain resulting from a trade error, the gains are sent to charity, as determined by the Firm (or by NFS if no charity is selected).

### **Conflicts Related to Retirement Accounts**

USCWA has a conflict of interest when recommending a client rollover assets from employee benefits plans (e.g., 401(k) plans) and retirement accounts (e.g., IRAs). A rollover is broadly defined by the DOL as movements or transfers:

- From an employee benefit plan to an IRA
- From an IRA to an employee benefit plan
- from an IRA to an IRA
- from an employee benefit plan to an employee benefit plan
- from a commission-based account to a fee-based account (for plans and IRAs)

We earn investment advisory fees when a client rolls over their assets into a USCWA account. The investment advisory fees charged by USCWA are more than, less than or the same as the client was previously paying. Thus, there is an incentive to recommend a rollover to an account with USCWA due to the compensation to be received. To mitigate this conflict, we only recommend a rollover if we believe it is in the client's best interest.

### **Client Referrals and Directed Brokerage**

U.S. Capital Wealth's relationship with Schwab and NFS is not in the nature of directing clients in exchange for client referrals. However, occasionally clients are referred through these relationships. USCWA and its affiliates receive considerable economic and non-economic benefits from directing clients to use Schwab and NFS for trade execution, clearance, and settlement services. For detail regarding U.S. Capital Wealth's relationship with USCA Securities and related conflicts of interest, see Item 10 – Other Financial Industry Activities and Affiliations.

### **ITEM 13 – REVIEW OF ACCOUNTS**

U.S. Capital Wealth performs supervisory reviews of client accounts. These reviews vary depending on the nature of the account and can include comparing account holdings to the client's stated objectives and risk tolerances, reviewing the billing rate and calculations for the fees charged, reviewing for concentrations in a single security, and/or accounts with heavy trading activity. Reviews are done at various times throughout the year at the discretion of the designated supervisor, which in many cases is the Branch Manager, but generally not less than annually. Transactions in accounts managed on a discretionary basis by third-party managers are not subject to all the same reviews by the Firm; instead, the Firm relies on the controls in place with the third-party manager. The Firm does not verify performance data provided to it by third parties.

Clients often receive annual performance reports, which can be oral, written or accessed electronically. The types of reports and frequency of the reports vary according to the Financial Adviser. Clients will also receive from the Selected Custodians either quarterly or monthly account statements and confirmations in paper form or electronically through on-line access. Account statements reflect all securities and cash transactions in the account as well as current positions and values. Clients should notify USCWA immediately if they are not receiving statements from their custodian (either paper or electronic statements), if they notice any discrepancies, or if they have any questions. Any performance reports provided by USCWA often aggregate data (provided by the Selected Custodians and other custodians) for related accounts and will reflect holdings and values as well as performance data that could include comparisons to benchmarks. Performance reports provided by USCWA are for informational purposes only, should not be relied upon, and do not supersede clients account statements from Selected Custodians, which is the official statement for accounts.

The U.S. Capital Wealth Financial Adviser will periodically contact the client to request updated financial and personal information and to determine if there have been any changes in the client's investment objectives or personal circumstances that could impact the ongoing suitability of the account. Clients should notify USCWA if there are any changes to their financial and personal information, investment objectives or financial goals. Reviews can also be conducted at the request of the client.

#### **ITEM 14 – CLIENT REFERRALS AND OTHER COMPENSATION**

U.S. Capital Wealth has entered into referral arrangements with certain unaffiliated individuals and firms that act as promoters and from time-to-time refer potential investors to U.S. Capital Wealth for investment management services. Each arrangement must be in compliance with Rule 206(4)-1 of the Investment Advisers Act. For each successful referral, U.S. Capital Wealth will pay to the promoter a fee which represents a fixed amount or a percentage of the investment management revenue that U.S. Capital Wealth charges and collects from the client. The length of each arrangement varies. In all cases, U.S. Capital Wealth requires that potential clients be provided a copy of U.S. Capital Wealth's ADV 2A and Part 3 (Form CRS) as well as the terms of the specific promoter arrangement. U.S. Capital Wealth does not charge a referred client investment management fees that are higher than its standard rates.

U.S. Capital Wealth also has referral arrangements where a promoter is paid a flat monthly or annual fee to refer clients. In these cases, the fee is paid whether or not the prospect becomes a client of the Firm. No additional compensation is paid when a prospect becomes a client for these accounts.

Additionally, U.S. Capital Wealth and its affiliates have entered and will continue to enter into agreements with alternative investment platforms and asset managers for the receipt of a portion of fees charged by these managers in connection with clients' investments with these managers or in funds managed by these managers. The portion of these fees received by the Firm or its affiliates are not payable by U.S. Capital Wealth's clients, but rather are payable out of the fees earned by these managers. This is a conflict of interest because the receipt of these fees could encourage U.S. Capital Wealth and its Financial Advisers to recommend a manager or their fund to their clients over alternatives that do not provide such compensation. The presence of this relationship and the receipt of this type of compensation will be disclosed to a client at or

prior to the time it makes an investment. Financial Advisers are required to do what is in the best interest of the client. Clients can request that they are not invested in situations with this type of compensation if they are not comfortable with it.

For a description of other benefits received by the Firm in connection with its advisory services see Item 10 – Other Financial Industry Activities and Affiliations.

## **ITEM 15 – CUSTODY**

Under government regulations, USCWA is deemed to have custody of client assets if, for example, the client authorizes USCWA to deduct advisory fees directly from client's account, or if client grants the Firm authority to move money to another person's account. However, USCWA's Selected Custodians maintain actual custody of your assets. NFS serves as the qualified custodian for USCWA accounts opened through USCA Securities. Schwab serves as the qualified custodian for USCWA accounts opened with Schwab. NFS also serves as qualified custodian for accounts opened with Fidelity Brokerage Services, LLC. Schwab and NFS are responsible for providing account statements and confirmations to clients. These statements and confirmations are the only official record of activity in client accounts, and clients should carefully and timely review such account statements and confirmations and contact the Firm if there are any problems, concerns or if statements are not being received. From time to time, Financial Advisers provide other account summaries or snapshots; however, any such informal account presentations do not supersede clients' account statements from the custodians and should not be relied upon. Clients should compare any statements received to statements received from the custodians. Client account information from Schwab, NFS and other custodians are provided to third parties the Firm uses to assist in account management and recordkeeping in accordance with USCWA's Privacy Policy.

While NFS and Schwab maintain actual custody of clients' accounts, U.S. Capital Wealth is deemed to have custody in connection with certain business practices including the use of certain standing letters of authorization, and in certain cases, the activities of its affiliates, including USCA Securities. USCWA is required to have a custody audit completed annually as a result of this custody.

## **ITEM 16 – INVESTMENT DISCRETION**

U.S. Capital Wealth offers discretionary and non-discretionary account management. When clients select discretionary management, U.S. Capital Wealth and its Financial Advisers and/or External Managers are given authority in the client's advisory agreement(s) and through the execution of a power of attorney with the custodian to determine the securities bought and sold in the client's account. This authorization does not grant U.S. Capital Wealth or its Financial Advisers the right to withdraw or direct the withdrawal of any funds or securities from clients' advisory account(s) except as specifically authorized by the client for deduction of advisory fees or in connection with standing letters of authorization executed by the client. Any limitation to the trading authorization that the client wishes to impose must be submitted in writing by the client and agreed to by the client's USCWA Financial Adviser or the relevant External Manager.

Clients are able to contact and consult with their U.S. Capital Wealth Financial Adviser as needed. Some External Managers are reasonably available to consult with participating clients. It is recommended that clients contact External Managers through or with their U.S. Capital Wealth Financial Adviser so that the U.S. Capital Wealth Financial Adviser can provide consistent and holistic advice.

### **ITEM 17 – VOTING CLIENT SECURITIES**

The Firm will not provide notice, render any advice, or take any action in connection with proxies or class action litigation associated with securities purchased or held in client accounts and the granting of discretion in connection with the management of client accounts will not impose any such obligation on the Firm. Certain External Managers with whom clients invest through the Firm will adopt policies for proxy voting, which will be disclosed to the client by the External Manager. Generally, clients will receive their proxies or similar solicitations directly from the custodian or transfer agent and not from the Firm.

### **ITEM 18 – FINANCIAL INFORMATION**

The following statements conform to the specific requests required by the SEC with respect to this portion of this Form ADV brochure. The Firm does not require or solicit prepayment of more than \$1,200 in fees per client six months or more in advance. The Firm has discretionary authority over client accounts but is not a qualified custodian of client assets. The Firm has no financial condition that is reasonably likely to impair its ability to meet contractual commitments to clients. The Firm has never been the subject of a bankruptcy petition.





## **US Capital Wealth Advisors, LLC**

**4444 Westheimer, Suite G500  
Houston, TX 77027  
(713) 366-0500  
Firm website: [www.uscwealth.com](http://www.uscwealth.com)**

**October 27, 2023**

FORM ADV PART 2B – BROCHURE SUPPLEMENT

SEC File No: 801-110515  
CRD No: 288199

This brochure supplement provides information about the US Capital Wealth Advisors, LLC's supervised persons and supplements US Capital Wealth Advisors' firm brochure. You should have received a copy of that brochure. Please contact us at the phone number above if you did not receive US Capital Wealth Advisors' brochure or if you have any questions regarding this supplement. The information in this supplement has not been approved or verified by the United States Securities and Exchange Commission ("SEC") or by any state securities authority.

**Additional information about the following supervised persons is available on the SEC's website at <https://adviserinfo.sec.gov/>:**

## **HOUSTON OFFICE**

**4444 WESTHEIMER, SUITE G500 HOUSTON, TX 77027 | 713-366-0500**

The activities and Financial Advisors of the Houston Office are supervised by the Branch Office Manager Patricia Trieglaff who can be reached at (713)366-0500.

- Advanced Planning Group  
Gregory Todd Lavergne | Nicholas Erwin | Ryan Ringuet
- Clearlight Wealth Management Group  
Gil Beer | Philip Pilibosian | Bryan Prihoda | Jesse Isensee
- Houston Retirement Group  
Christian Bauman | Scott Selzer | Thomas Carman | Rae Yerkey
- King, Randall, Guinn, and Brown Team  
David King | Edward Randall IV | Barry Guinn
- The Nguyen Wealth Management Group  
Kim-Ha T. Nguyen | Rachel Brown
- RJR Investment Group  
Kelly Rushing | R. Shawn Jones | Davis Rushing
- West Group  
Matthew West | Nate Galloway | Daniel Vickery
- Brian Ching
- Titus Holliday Harris III
- Stephen G. Hines
- William Richard Hurt
- Patrick Mendenhall
- Brad Miller
- Jean Neustadt
- Debra Parant
- David Solomon
- Stephen J. Tolbert
- Wren Ripoll

## **HOUSTON MEDICAL CENTER OFFICE**

**6624 FANNIN STREET, SUITE 2120 HOUSTON, TEXAS 77030 | 713-955-2077**

The activities and Financial Advisor of the Houston Medical Center Office are supervised by the Branch Office Manager Patricia Trieglaff who can be reached at (713)366-0500.

- Amanda Ton

## **AUSTIN OFFICE**

**300 W. 6TH STREET, SUITE 1900 AUSTIN, TEXAS 78701 | 512-813-1100**

The activities and Financial Advisors of the Austin Office are supervised by Branch Office Manager Ford McTee who can be reached at (512)813-1100 and Chief Compliance Officer Jon Meyer who can be reached at (512)342-0202.

- The Gottesman Group  
Morris Gottesman | Ashley Giles
- Chase Abshier
- Ransom Adams
- Collin Clark
- Kelly Cooper
- Dale Cooper
- George Howe
- Louis Granger
- Tammy Lee
- James McDaniel
- Ford McTee
- Blake McTee
- Timothy “Tim” Myers
- Richard Sieling
- Derek Su

#### **DALLAS OFFICE**

**300 CRESCENT COURT, SUITE 1150 DALLAS, TX 75201 | 972-338-4201**

The activities and Financial Advisors of the Dallas Office are supervised by Branch Office Manager Charles Dix who can be reached at (972)338-4201.

- Dix Fisher Price Financial Consulting Group  
Charles Dix | Clayton Fisher | Megan Price | Denise Clifton
- Dix Sampson Team  
John Dix | Karee Sampson
- John Howle
- Bradley Shields
- Gayle Terry

#### **GEORGETOWN OFFICE**

**2004 WILLIAMS DRIVE GEORGETOWN, TX 78628 | 512-864-0721**

The activities and Financial Advisors of the Georgetown Office are supervised by Founding Partner Bert Foster who can be reached at (512)864-0721 and Chief Compliance Officer Jon Meyer who can be reached at (512)342-0202.

- Bert Foster
- Matt Shields

#### **NEW YORK CITY OFFICE**

**150 EAST 52<sup>ND</sup>, SUITE 5001, NEW YORK, NY 10022 | 512-342-0202**

The activities of the New York Office and the Financial Advisor are supervised by Chief Compliance Officer Jon Meyer who can be reached at (512)342-0202.

- Michael Farrell

### **ANDOVER OFFICE**

**40 SHATTUCK ROAD, SUITE 309, ANDOVER, MA 01810 | 512-342-0202**

The activities and Financial Advisors of the Andover Office are supervised by Chief Compliance Officer Jon Meyer who can be reached at (512)342-0202.

- Michael O'Connor
- Hugh Maginnis
- Dan Sexton

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U.S. Capital Wealth Advisors, LLC ("U.S. Capital Wealth" or "the Firm") was known as Legacy One Financial Advisors, LLC until May 2021. The investment advisory business of USCA RIA, LLC ("USCA") was assigned to U.S. Capital Wealth effective June 30, 2021. The investment advisors with USCA RIA changed their advisory registration from USCA RIA to U.S. Capital Wealth effective June 30, 2021.

Any relevant disciplinary information, other business activities and additional compensation related to a Financial Advisor is disclosed for that Financial Advisor where appropriate. If any supervised person has a disciplinary history, the details regarding this can be found on FINRA's BrokerCheck system or the IAPD. To do this, click on one of the following links and enter the name of the person and search for their information. The BrokerCheck link is [www.finra.org/brokercheck](http://www.finra.org/brokercheck); the IAPD link is [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov). You can reach out to the Firm for any assistance in obtaining this information. More information regarding supervision can be found at the end of this brochure. Definitions of professional designations can be found at the end of this brochure.

### **Financial Advisor Information**

#### **HOUSTON OFFICE**

**Advanced Planning Group.** Mr. Lavergne, Mr. Erwin, and Mr. Ringuet work as a team and are assisted by Karen Frankfort and Allison Carmona. Mr. Lavergne, Mr. Erwin and Mr. Ringuet provide primarily investment advice to their clients, although they also provide brokerage accounts and services to clients in conjunction with advisory services when they believe it is more suitable for a client, for example for cash management or existing concentrated company stock positions.

**G. Todd Lavergne** was born in 1967. He joined the Firm in June 2021 as a Senior Managing Director. Prior to that, Todd was with USCA RIA, LLC since May 2014 as a Senior Managing Director. Prior to that, Mr. Lavergne was a Managing Director with UBS Financial Services Inc. Prior to joining UBS in 2000, he was at Merrill Lynch, where he started his career in 1990. In addition to his many years of industry experience, Mr. Lavergne participated in the Wealth Advisor Training program at UBS which focused on financial

planning and was also part of UBS management training program. Todd is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Todd also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Nicholas Erwin** was born in 1982 and earned a bachelor's degree from Vanderbilt University. He also attended Rice University's Glasscock School of Continuing Studies for Certified Financial Planning. He joined the Firm in June 2021 as a Managing Director. Prior to that, he was with USCA RIA, LLC since May 2014 as a Managing Director. Nicholas was a Financial Advisor and Vice President Wealth Management with UBS Financial Services Inc. from 2007 to 2014. While at UBS Financial Services Inc. Nicholas was also a Portfolio Manager, completing the Portfolio Management Program in September 2013. He began his career as a Financial Consultant at RBC Dain Rauscher in 2004. He is a Certified Financial Planner (CFP®) and also completed over 150 hours of advanced training in wealth advising for clients with at least \$2 million in investable assets. Nicholas is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. Nicholas also sells insurance products to clients and receives commissions. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. All these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Ryan Ringuet** was born in 1977 and earned a bachelor's degree in finance from the University of Louisiana at Lafayette. He joined the Firm in June 2021 as a Director. Prior to that, Ryan was with USCA RIA, LLC since May 2014 as a Director. Ryan was a Financial Advisor with UBS Financial Services Inc. from 2007-2014. Before joining UBS Financial Services Inc., he was associated with Laidlaw & Company. Ryan is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. He also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Clearlight Wealth Management Group.** Gil Beer, Philip Pilibosian, Bryan Prihoda and Jesse Isensee provide investment advice and are assisted in serving clients by Jackie Hampton, Keith Johnson and Romelia Legg.

**Gil Beer** was born in 1978 and obtained a BBA from Texas A&M University in 2001. He joined the Firm in June 2021 as an Executive Director. He is currently a Managing Director. Prior to that he was with USCA RIA, LLC as an Executive Director since January 2011. He was also with UBS Financial Services Inc. where he had been a Financial Advisor since January 2006. Gil is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He is on the management team of USCA Futurum Funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. All these result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Philip J. Pilibosian** was born in 1968. He earned a B.A., cum laude, with a major in Economics and Spanish from Vanderbilt University in 1991, a M.B.A., Beta Gamma Sigma, with a concentration in Finance from the A.B. Freeman School of Business in 1999, and a J.D., summa cum laude, from Tulane Law School in 1999, where he was a member of the Tulane Law Review. Mr. Pilibosian joined the Firm in June 2021 as Managing Director. Prior to that he was with USCA RIA, LLC since 2013 as Managing Director. From 2007 through 2013, Mr. Pilibosian was the President of Condera Advisors, LLC. Effective October 1, 2013, USCA acquired Condera Advisors LLC and changed the name to USCA Asset Management as of July 1, 2015. Prior to joining the securities industry, Mr. Pilibosian was an associate with Mayer Brown LLP and with Cleary, Gottlieb, Steen & Hamilton. He is an Investment Advisor Representative with USCA Asset Management and in connection with his roles for USCA Asset Management, Mr. Pilibosian is the portfolio manager of USCA Absolute Return Strategies, LP, and provides operational and administrative support to two mutual funds. He is also the co-portfolio manager for the USCA All Terrain Fund. Mr. Pilibosian receives compensation and economic benefits for providing advisory services to persons or entities that are clients of USCA Asset Management LLC. He is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. These activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Bryan Prihoda** was born in 1987 and graduated from the University of Texas with a BBA in Finance. He received his MBA from the University of Houston. He joined the Firm in January 2022 as a Director. He is now Executive Director. He is a CAIA Charterholder. He is also a registered investment advisor with USCA Asset Management (since 2013),

an affiliated investment advisor. Before that he was with Condera Advisors, which effective October 1, 2013, was acquired by USCA. Condera Advisors LLC changed its name to USCA Asset Management as of July 1, 2015. He is an Investment Advisor Representative with USCA Asset Management and in connection with his role for USCA Asset Management, Mr. Prihoda is the co-portfolio manager of USCA All Terrain Fund LP. He receives compensation and economic benefits for providing advisory services to persons or entities that are clients of USCA Asset Management LLC. Mr. Prihoda is also a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer (since 2014) and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. These activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Jesse Isensee** was born in 1986 and graduated from Pace University with a BBA in Finance. He joined the Firm in April 2022 as a Financial Advisor. He is currently a Director. Prior to that, he joined Merrill Lynch and Bank of America in September 2020 as a Financial Advisor Trainee. From February 2018 until August 2020, he was a Director with Brookfield Asset Management. Prior to that, he was a Director with Center Coast Capital from October 2012 until February 2018. Mr. Isensee is also a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. These activities result in an incentive to recommend investment products based on the compensation received. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Houston Retirement Group.** Christian Bauman works in a team with Scott Selzer, Thomas Carman and Rae Yerkey. The team is assisted in serving clients by Elisa Flores, and Angela Smithwick. Mr. Bauman, Mr. Selzer, Mr. Carman and Ms. Yerkey provide investment advice to advisory clients.

**Christian Bauman** was born in 1972 and earned two BA degrees from Tufts University in 1994. Mr. Bauman has been Senior Managing Director of the Firm since June 2021. Prior to that he was a Senior Managing Director with USCA RIA, LLC since October 2010. He was previously a Financial Advisor and Sr. Portfolio Manager in the Portfolio Management Program at UBS Financial Services Inc. from 2002 to October 2010 and from 1998 to 2002 he was a Financial Consultant and Certified Financial Manager with Merrill Lynch. Mr. Bauman completed portfolio manager training both at UBS Financial Services and Merrill Lynch. He has performed discretionary portfolio management for client accounts since 2002. He has been a Certified Financial Planner (CFP®) since 2002. Christian is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees

from mutual funds. He is Co-Portfolio Manager of HRG Appreciation Fund and is also an Investment Adviser Representative with USCA Asset Management and receives compensation for this. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Christian also sells insurance products to clients and receives commissions. All of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Scott Selzer** was born in 1972 and graduated from the University of Texas in 1994. Mr. Selzer joined the Firm in June 2021 as Managing Director. Prior to that, he was a Managing Director with USCA RIA, LLC since 2010. He was with UBS Financial Services prior to that since 2008, after beginning his career in the financial services industry in 1995 at AIM Investments. He left AIM in 2000 to join Merrill Lynch. Scott is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Scott also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Thomas Carman** was born 1988. Mr. Carman graduated from Cornell University with a BS in Applied Economics and Management and a Master's in Resource Economics. Thomas joined the Firm as a Managing Director in June 2021. Prior to that he was a Managing Director with USCA RIA, LLC since 2011. He has been a Certified Financial Planner (CFP®) since 2014. Thomas is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. He also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Susan Rae Yerkey ("Rae")** was born in 1968. Ms. Yerkey graduated from Trinity University with a Bachelor of Arts in Marketing and Finance, and an MBA in International Finance from Vanderbilt University. She joined the Firm as a Managing Director in June 2021. Prior to that Ms. Yerkey was a Managing Director with USCA RIA, LLC since 2011. Ms. Yerkey is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. She is also Co-Portfolio Manager of HRG Appreciation Fund and



receives compensation for this. She is also an Investment Adviser Representative with USCA Asset Management. She also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. All these result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. She is also compensated as an Independent Contractor providing business development and sales consulting for Piton Investment Management, LP. which is an affiliated investment advisor. This affiliation results in potential conflicts of interest. However, in order to minimize these conflicts. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**King, Randall and Guinn Team.** Mr. King, Mr. Randall and Mr. Guinn work in a team assisted in servicing clients by Amabelle Cowan and Leslie Rich. Mr. King, Mr. Randall and Mr. Guinn provide investment advice to advisory clients.

**David King** was born in 1969 and received a BA from the University of Texas at Austin in 1991. In 1994 he earned an MBA from American University in Washington D.C. with a concentration in International Finance. He joined the Firm in June 2021 as a Board Member and Financial Advisor. He is also a Managing Partner and Co-Founder at U.S. Capital Advisors, LLC since January 2011. Prior to that he was a Managing Director of UBS Financial Services Inc. where he worked from July 2002 until January 2011. Mr. King previously worked at Deutsche Bank and Merrill Lynch. Mr. King is a (CFA®) charter holder and is a member of the (CFA®) Institute, a member of the CFA Houston Strategic Advisory Board and Houston Association of Investment Analysts. He serves on the Board of Directors for Badger Midstream Energy, LP and represents USCA's interests on a number of USCA related entities including: USCA LL&B I Co-Investment LP; USCA LL&B II Co-Investment LP; USCA BPCAP LP; USCA Capital Royalty II (levered and unlevered); USCA Badger Midstream LP; USCA Resource Minerals Co-Investment I LP; USCA Resource Minerals Co-Investment II LP; USCA Tailwater Midstream I LP; USCA Tailwater Midstream III, LP; USCA Fifth Corner Property Fund, LP; and USCA 6 BLVD Place Investors, LP. He is a Manager of 13Capital, LLC. He is an Investment Adviser Representative with USCA Asset Management and in connection with his roles for USCA Asset Management, Mr. King is the portfolio manager of USCA Asset Management Futurum Fund. He receives compensation and economic benefits for providing advisory services to persons or entities that are clients of USCA Asset Management LLC. Mr. King is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Many of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Edward Randall IV** was born in 1968 and holds a B.A. from the Virginia Military Institute. Mr. Randall joined the Firm in June 2021 as a Senior Managing Director. Prior to that, he was a Senior Managing Director with USCA RIA, LLC since 2010. Previously he spent 8 years with UBS Financial Services after beginning his career in the financial services

industry in 1997 at Merrill Lynch. Edward is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. This activity results in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Barry Guinn** was born in 1977 and received a BBA from Texas A&M University in 2000. He joined the Firm in June 2021 as a Senior Managing Director. Prior to that, he was with USCA RIA, LLC as a Senior Managing Director since January 2011. From 2002 through 2011 he was a Financial Advisor with UBS Financial Services Inc. in its Institutional Equities Group; prior to that he worked for Deutsche Bank Securities. Barry is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Barry also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**The Nguyen Wealth Management Group.** Ms. Nguyen and Rachel Brown are assisted in serving clients by Yona Reaux. Ms. Nguyen and Rachel Brown provide investment advice to advisory clients.

**Kim-Ha T. Nguyen** was born in 1960. She earned a bachelor's degree in Computer Science from the University of Houston. Ms. Nguyen joined the Firm in June 2021 as Senior Managing Director. Prior to that, she was with USCA RIA, LLC as a Senior Managing Director since October 2011. Prior to USCA she served as a Vice President, Investments at UBS Financial Services Inc., where she had been employed since September 1999. Ms. Nguyen is a Certified Financial Planner (CFP®) and has also completed over 150 hours of advanced wealth advisor training. Kim-Ha is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. She also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. She also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Rachel Brown** was born in 1980 and holds a BBA from the University of Houston. Rachel joined the Firm in June 2021 as a Director. Rachel was a Director with USCA RIA, LLC

since 2011. Prior to that she was with UBS Financial Services where she began her career in the financial services industry from 2003 - 2011. Rachel has been a Certified Financial Planner (CFP®) since 2014. Rachel is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. She also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. She also sells insurance products to clients and receives commissions. These activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**RJR Investment Group.** Kelly Rushing, his son Davis Rushing, and Shawn Jones work as a team and are assisted in serving clients by Idania Reyes and Katie Beckley. Mr. Rushing and Mr. Jones provide investment advice and services to advisory clients.

**Kelly Rushing** was born in 1945 and earned a B.A. and an M.B.A. from the University of Texas at Austin. He also served as a lieutenant in the U.S. Navy. He has over 40 years of financial services experience. He started with the Firm in June 2021 as a Financial Advisor. Prior to that, he was a Financial Advisor with USCA RIA, LLC since June 2015. Mr. Rushing was previously Vice President Wealth Management and Senior Portfolio Manager at UBS Financial Services LLC. Mr. Rushing serves as a co-portfolio manager for the Ziegler FAMCO Hedged Equity Fund, which is sub-advised by USCA Asset Management. He receives compensation in connection with that role. He is also an Investment Adviser Representative with USCA Asset Management. Kelly is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Kelly also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**R. Shawn Jones** was born in 1951 and earned a B.A. and an M.A. from the University of Harding. He has twenty years of industry experience, after retiring from a ministry career. He joined the firm in June 2021 as a Managing Director. Prior to that, he was a Managing Director with USCA RIA, LLC since June 2015. Mr. Jones was previously Vice President Wealth Management at UBS Financial Services LLC. Shawn is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Shawn also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts, U.S.

Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Davis Rushing** was born in 1975 and earned a B.A. from the University of Texas at Austin and an M.B.A. from Rice University. He has eleven years of industry experience. He joined the Firm in June 2021 as Managing Director. Prior to that he was a Managing Director with USCA RIA, LLC since June 2015. Mr. Rushing was previously Vice President Wealth Management at UBS Financial Services LLC. Mr. Rushing serves as a co-portfolio manager for the Ziegler FAMCO Hedged Equity Fund, which is sub-advised by USCA Asset Management. He receives compensation in connection with that role. He is also an Investment Adviser Representative with USCA Asset Management. Davis is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Davis also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**West Group.** Mr. West, Mr. Galloway and Mr. Vickery work as a team providing advice to clients. The team is assisted in serving advisory clients by Evan O'Leary and Peyton Denney.

**Matthew West** was born in 1969 and earned a BA degree from Stephen F. Austin State University in 1994. Mr. West joined the Firm in June 2021 as a Senior Managing Director. Prior to that, he was a Senior Managing Director with USCA RIA, LLC since October 2010. He was previously a Financial Advisor at UBS Financial Services Inc. from 2002 to October 2010 and prior to that he was a Financial Consultant with Merrill Lynch from 1997 to 2002. Matthew is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Matthew also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Nathan Galloway** was born in 1983 and grew up in Crosby, TX. He completed undergraduate requirements for apprenticeships in three disciplines through both Lee College and the U.S. Department of Labor in 2010. Mr. Galloway joined the Firm in June 2021 as a Financial Advisor. Prior to that, he was Financial Advisor with USCA RIA, LLC since 2018. Prior to that he was employed by ExxonMobil from 2008 to 2018, where he acted as President of the International Association of Machinists and Aerospace Workers Local Lodge No. 12. Nathan is a registered representative of USCA Securities, LLC, a FINRA

registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Nathan also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Daniel Vickery** was born in 1971 and obtained a BS degree from Sam Houston State University in 1998. He joined the Firm in June 2021 as a Director. Prior to that, he was a Director with USCA RIA, LLC since September 2010. Prior to that he completed Financial Advisor training programs at Morgan Stanley and UBS. He held the position of Branch Office Administrator at UBS from 2004 through 2008, then was a Registered Service Associate for UBS until September 2010. Daniel is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Daniel also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Brian Ching** was born in 1978. He earned a BA in Accounting from Gonzaga University in 2000. He joined the Firm in June 2021 as a Financial Advisor. Prior to that he was with USCA RIA, LLC since 2019 as a Financial Advisor. Before that he played professional soccer in the MLS for 12 seasons and then was the general manager for the Houston Dash, a professional women's soccer team for 4 years. Brian is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. This results in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Titus Holliday Harris III** was born in 1960. He earned a Bachelor of Economics in 1982 from Washington & Lee University and in 1984 received a Master of Business Administration in Finance from the University of Chicago. Mr. Harris joined the Firm in June 2021 as a Managing Director. Prior to that, he was with USCA RIA, LLC as a Managing Director since September 2011. Prior to that he served as an Executive Vice President at Sanders Morris Harris Inc. from April 2003 through August 2011. Titus is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S.

Capital Advisors, LLC. This activity results in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Stephen G. Hines** was born in 1959. He graduated from Texas State University, at the time Southwest Texas State University, in 1982 receiving a BBA in Finance. Mr. Hines joined the Firm in June 2021 as Managing Director. Prior to that, he was with USCA RIA, LLC since 2016 as a Managing Director. He has over 30 years of financial services experience. Prior to joining USCA he was with Amegy Investment, Inc. from 2001 to 2016, holding the title of President. Before that he was a Financial Consultant with Chase Securities from 1991 to 1999. Mr. Hines began his career in 1983 with Advantage Capital Corporation, departing in 1990. He is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Stephen also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**William Richard Hurt** was born in 1954. He earned a Bachelor of Arts in 1976 from the University of Virginia and in 1986 received a Master of Business Administration in Finance from the University of Houston. Mr. Hurt joined the Firm in June 2021 as a Senior Managing Director. Prior to that, he was with USCA RIA, LLC as a Senior Managing Director since September 2011. Prior to that he served as an Executive Vice President at Sanders Morris Harris Inc. from May 2001 through August 2011. Mr. Hurt was a Fund Manager with J.P. Morgan Investment Management from November 1990 through May 1998 and was a Senior Vice President at J.P. Morgan Private Bank from November 1998 through April 2001. Mr. Hurt was also a Vice President at Texas Commerce Bank from February 1981 through November 1990. He is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. This results in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Patrick Mendenhall** was born in 1958. He earned a BA in Business from Oregon State University in 1981. He joined the Firm in June 2021 as Managing Partner. He is also Managing Partner and Founder of U.S. Capital Advisors, LLC. He is also Managing Partner and CEO of USCA RIA, LLC, which he founded in 2010. He began his career as a Financial Advisor with Merrill Lynch, Inc. in 1982. He was at Shearson Lehman Brothers from 1983 to 1986 and at Smith Barney from 1989 to 1990. In 1990 he joined UBS Financial Services Inc. where he worked for 19 years, primarily in management roles, including Managing Director, and his final position with UBS was Houston Complex Manager in the Wealth Management Group which he held for 15

years before leaving to start USCA in 2009. Mr. Mendenhall is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Mr. Mendenhall also sells insurance products to clients and receives commissions. He is also the Manager and CEO of USCA Ranchland Fund GP, LLC. All of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Brad Miller** was born in 1966 and graduated from the University of Texas in 1989 with a Bachelor of Science in Business Communications. Brad joined the Firm in June 2021 as a Managing Director. Prior to that he was with USCA RIA, LLC as a Managing Director since 2019. Prior to that he was with Morgan Stanley for over 29 years in the financial industry after beginning his career at Merrill Lynch. Brad is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Brad also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Jean Neustadt, Jr.** was born in 1950. He graduated from St. Edward's University in Austin, Texas in May 1973 with a Bachelor of Business Administration in Finance Management. Mr. Neustadt joined the Firm as Managing Director in June 2021. Prior to that he was with USCA RIA, LLC as a Managing Director since December 2011. Mr. Neustadt started his career in 1974 with Rotan Mosle in Houston; he joined PaineWebber in 1991 and was a Financial Advisor with PaineWebber and its subsequent companies for the next twenty years. Jean is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. This results in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Debra Parant** was born in 1968. She earned a B.S., cum laude, with a major in Accounting and Finance from Texas A&M University in 1990. Debra joined the Firm in June 2021 as a Financial Advisor. Prior to that she was with USCA RIA, LLC since 2013 as a Financial Advisor. From 2007 through 2013 Debra was an Executive Vice President of Condera Advisors LLC. Effective October 1, 2013, USCA acquired Condera Advisors, LLC and changed the name to USCA Asset Management, LLC as of July 1, 2015. Debra was employed by Redstone Consulting LLC as a Principal & Registered Representative from 2002 through 2007 and from 1900 through 2002 was a Tax Consultant for Arthur Anderson, LLP. Debra is a registered

representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. She also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. These activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**David Lee Solomon** was born in 1953. He attended the University of Houston and the University of Texas. He joined the Firm in June 2021 as a Partner. He is also a Partner and Board Member of U.S. Capital Advisors LLC since 2013. From 2007 – 2013, Mr. Solomon was Chairman and Chief Executive Officer for Condera Advisors, LLC. Effective October 1, 2013, USCA acquired Condera and changed its name to USCA Asset Management as of July 1, 2015. Mr. Solomon previously served as President and Designated Principal for Condera Securities, LLC from 2007 through 2013 and was the Chairman of the Board for The Redstone Companies, L.P. from 1991 through 2007. Mr. Solomon continues to receive compensation and economic benefits in connection with the former Condera fund that is now offered by USCA Asset Management LLC. David is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. These activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Stephen J. Tolbert** was born in 1967 and earned Bachelor of Science degrees in both Finance and Marketing from the University of Texas. He joined the Firm in May 2022 as a Senior Managing Director. Prior to that, he joined UBS Financial Services in January 2009 as Senior Vice President-Wealth Management. Mr. Tolbert is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Stephen also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Wren K. Ripoll** was born in 1968 and graduated with a BA in English and French from the University of Houston in 1994. Wren joined the Firm in June 2021 as a Director. Prior to that she was a Director with USCA RIA, LLC since 2019. Prior to that she was with RBC Wealth Management 2014-2019 as a Financial Advisor. She was a Financial Advisor with Wells Fargo from 2002-2014. She was with Van Kampen American Capital and Morgan Stanley Dean Witter prior to that. Wren is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from



mutual funds. She also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Wren also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

## HOUSTON MEDICAL CENTER OFFICE

**Amanda Ton** was born in 1964 and earned a Bachelor of Business Administration degree in Accounting from Texas A&M in 1987. She joined the Firm in June 2021 as a Managing Director. Prior to that she was with USCA RIA, LLC as a Managing Director since 2014. Prior to that, she was a Private Client Advisor with JP Morgan Securities LLC and its predecessor companies for over 17 years. Amanda is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service (“trail”) fees from mutual funds. She also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Amanda also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

## AUSTIN OFFICE

**The Gottesman Group.** Morris Gottesman and Ashley Giles work as a team and are assisted in serving clients by Jessie Timmins.

**Morris Gottesman** was born in 1961. He earned a BBA degree from the University of Texas in 1983. He joined the Firm in June 2021 as a Senior Managing Member. Prior to that, he was a Senior Managing Director with USCA RIA, LLC since December 2014. Prior to joining USCA, Mr. Gottesman was a Senior Vice President – Investments with Wells Fargo. Mr. Gottesman started in the securities industry in 1988 with Shearson and moved to Prudential Securities in 2001, which merged with Wachovia and ultimately, Wells Fargo Advisors. Morris is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service (“trail”) fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Morris also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest. In addition, Morris devotes approximately 25% of his time to his private and family investments and he serves on various charitable boards.

**Ashley Giles** was born in 1987. She earned a Bachelor of Science in Public Relations and Business Foundations Certification from The University of Texas. Ashley has been

with the Firm since June 2021 as a Financial Advisor. Prior to that, she was a Financial Advisor with USCA RIA, LLC since 2015. She was a Financial Advisor Wells Fargo Advisors from August 2014 until January 2015. Mrs. Giles became a CERTIFIED FINANCIAL PLANNER™ practitioner in November 2017. Ashley is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. She also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Ashley also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to address these conflicts of interest.

**Chase Abshier** was born in 1996. He received a Bachelor of Business Administration in Finance from Texas A&M University. He joined the Firm in 2018 and serves as a Financial Analyst. Chase is a licensed Realtor and sells real estate to clients of the Firm and receives compensation in the form of commissions for this activity. Chase also sells insurance products to clients and receives commissions. These present conflicts of interest which are mitigated by putting the interest of the client first. U.S. Capital Wealth Advisors has established procedures to monitor and address conflicts of interest related to these activities.

**Ransom Adams** was born in 1976. He received a B.S. in Financial Planning and Management. He has been with the Firm since 2018 as a Financial Advisor. Prior to that, he was an advisor with USAA Financial Planning Services from 2009- 2018. Ransom is a Certified Financial Planner (CFP) ®. Ransom sells fixed insurance products to clients of the Firm and receives compensation in the form of commissions for this activity. He also receives referral fees for property and casualty insurance referrals. These present a conflict of interest which is mitigated by putting the interest of the client first. U.S. Capital Wealth Advisors has established procedures to monitor and address these conflicts of interest.

**Collin Clark** was born in 1992. He graduated from Nazareth College in 2014 with a B.S. in Business Administration. Mr. Clark joined the Firm in June 2021 USCA as a Financial Advisor. Prior to that he was a Registered Client Service Associate then a Financial Advisor with USCA RIA, LLC since June 2015. Prior to joining USCA he was employed by AXA Advisors, LLC as Registered Representative from August 2014 – April 2015. Collin is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Collin also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Kelly Cooper** was born in 1985. He earned a Bachelor of Business Administration from Stephen F. Austin State University. He joined the Firm in 2017 as a Financial Advisor. Prior to that he was

with Commonwealth Financial Network as an Advisor from 2016-2017. Prior to that he was a registered representative with LPL Financial, LLC from 2011-2016. Kelly is a Certified Financial Planner (CFP) ® and a Chartered Life Underwriter (CLU). Kelly sells fixed insurance products to clients of the Firm and receives compensation in the form of commissions for this activity. He also receives referral fees for property and casualty insurance referrals. These present a conflict of interest which is mitigated by putting the interest of the client first. U.S. Capital Wealth Advisors has established procedures to monitor and address these conflicts of interest.

**Kenneth "Dale" Cooper** was born in 1950. He earned a Bachelor of Business Administration from Stephen F. Austin University. He joined the Firm in 2018 as a Financial Advisor. Prior to that he was a Partner at Carr Riggs & Ingram from 2010 to 2018. Dale is a Certified Public Accountant (CPA) and an Accredited Estate Planner (AEP). Dale is also a Partner Emeritus with Carr Riggs & Ingram and works part-time to assist in client transition and is compensated for that time. This presents minimal conflicts, mainly the time he needs to perform these duties.

**Louis Granger** was born in 1977. He graduated from Texas Tech University with a Bachelor of Business Administration in Finance and a Master of Business Administration in Corporate Finance from St. Edwards University. He joined the firm in 2021 as a Financial Advisor. Prior to that he was a Registered Rep with Wells Fargo Clearing Services from 2014 until 2021. Louis is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest. He is also involved in several non-investment related family partnerships and real estate partnerships that take up a limited amount of his time, though they do represent a significant portion of his income.

**George Howe** was born in 1955. He graduated from Duke University in 1978 with a Bachelor of Science degree in Political Science, with a minor in Economics. Mr. Howe joined the Firm in June 2021 as a Director. Prior to that he was with USCA RIA, LLC as a Director since April 2013. Prior to joining USCA he was a Financial Advisor at Raymond James, where he had been since February 2003. He was an advisor with AXA Advisors from September 2001 until February 2003 and was Vice President, Sales with Hoovers Inc. from January 1999 through October 2000. He was a Vice President with Standard & Poor's Inc. from May 1983 to January 1999. George is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. George also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Tammy Lee** was born in 1982. She received a B.A. in English and Asian-American Studies from the University of California at Irvine. She has been with the Firm since 2022 as a Financial Advisor. Prior to that, she was a Financial Advisor with Alpha Cubed Investments from 2019 to 2022. Before that, she was a Financial Advisor with Penniall and Associates from 2014-2019. Tammy is

a Certified Financial Planner (CFP) ®. Tammy sells fixed insurance products to clients of the Firm and receives compensation in the form of commissions for this activity. These present a conflict of interest which is mitigated by putting the interest of the client first. U.S. Capital Wealth Advisors has established procedures to monitor and address these conflicts of interest. Tammy is also the Managing Member of RIA Strategic Implementation and Execution, LLC which provides operations and strategy implementation and consultation for registered investment advisors.

**James McDaniel** was born in 1990. He received a Bachelor of Science from Texas A&M University. He joined the Firm in 2017 as a Financial Advisor. He was an advisor with Commonwealth Financial Network from 2015-2017. James sells fixed insurance products to clients of the Firm and receives compensation in the form of commissions for this activity. He also receives referral fees for property and casualty insurance referrals. These present a conflict of interest which is mitigated by putting the interest of the client first. U.S. Capital Wealth Advisors has established procedures to monitor and address conflicts of interest related to these activities.

**Ford McTee** was born in 1959. He holds a B.B.A. in Management from The University of Texas at Austin. Ford joined the Firm as a Senior Managing Director. Prior to that he was with USCA RIA, LLC as a Senior Managing Director and head of the Austin Market since 2012. Prior to that he has worked at Wells Fargo (2003-2012), Prudential Securities (1991-2003) and Merrill Lynch (1986-1991). He has held the designation of Certified Financial Planner (CFP®) for over 26 years. Ford is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Ford also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Blake McTee** was born in 1991. Mr. McTee graduated from Baylor University with a BA in Finance. Blake joined the Firm in June 2021 as a Financial Advisor. Prior to that he was a Financial Advisor with USCA RIA, LLC since 2020, after an initial start at Wells Fargo. He began his career commissioned with the United States Air Force. After four years of training and combat deployment, he was honorably discharged as a Captain. Blake is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. These activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Timothy Myers** was born in 1963. He earned a bachelor's and a master's degree in science from West Virginia University. He started with the Firm in June 2021 as a Director. Prior to that, he was with USCA RIA, LLC as a Director since 2013. He was a Financial Advisor at Salomon Smith Barney from August 1995 to May 2004 and at Wachovia/Wells Fargo Advisors from May

2004 until August 2013. Mr. Myers completed the portfolio management training programs at both Salomon Smith Barney and Wells Fargo Advisors. He is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Tim also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Richard Sieling** was born in 1962. He attended the University of Texas at Austin and received a BBA degree in accounting in 1985 and received an MBA from the American Graduate School of International Management (Thunderbird) in 1988. He joined the Firm in June 2021 as a Financial Advisor. Prior to that, he was with USCA RIA, LLC as a Financial Advisor since June 2014. Before that he was a Financial Advisor at Wells Fargo Advisors, LLC. He was also the Partner in charge of International Services, overseeing the European, Latin American, and Japanese business for Lord Abbett Ltd., and a Co-Managing Director at Morgan Stanley. He has been a Certified Financial Planner (CFP®) since December 2016. Richard is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Richard also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Derek Su** was born in 1969. He attended the University of Texas at Austin, where he received a BA degree in biology in 1993 and an MBA in 1996. Derek joined the Firm in June 2021 as a Financial Advisor. Prior to that he was with USCA RIA, LLC as a Financial Advisor since August 2014. Prior to joining USCA he was a Financial Advisor at Wells Fargo Advisors, LLC from 2010 to 2014. Derek is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Derek also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts. U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

## **DALLAS OFFICE**

**Dix Fisher Price Financial Consulting Group.** Mr. Dix, Mr. Fisher, Ms. Price, and Ms. Clifton work as a team and are assisted in serving clients by Eileen Stella. Mr. Dix, Mr. Fisher, Ms. Price and Ms. Clifton provide investment advice to advisory clients.

**Charles Dix** was born in 1962. Mr. Dix earned a Liberal Arts degree from Austin College in 1984. He also is a 1994 graduate of the Wharton School of Business – Corporate Management Program. Mr. Dix joined the Firm in June 2021 as a Senior Managing Director. Prior to that he was a Senior Managing Director with USCA RIA, LLC since 2016. Before that, he was Senior Vice President Wealth Advisor and Branch Manager of the Wachovia Securities/Wells Fargo Private Client Group in Dallas. Prior to that, he was a Financial Advisor and Manager for Dean Witter/Morgan Stanley. Mr. Dix has been a FINRA arbitrator and a chair of arbitration cases for over 20 years. Charles is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service (“trail”) fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Charles also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Clayton Fisher** was born in 1982. He earned a BS in Business Administration from Southern Methodist University in 2004. He has been with the Firm as a Financial Advisor since June 2021. Prior to that he was a Financial Advisor with USCA RIA, LLC since 2016. Mr. Fisher was previously employed by Wells Fargo Advisors as an Associate Vice President – Investment Officer. He started his career as a Financial Advisor in 2005 with Wachovia Securities. Mr. Fisher has been a Certified Financial Planner (CFP®) since 2013. Clayton is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service (“trail”) fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Clayton also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Denise Clifton** was born in 1961 and earned a BS from Texas Christian University in 1986. Denise has been with the Firm as an Associate Director since June 2021. Prior to that she was with USCA RIA, LLC as an Associate Director since 2016. Prior to that she was on the Dix-Fisher team at Wells Fargo Advisors since 2010. She began her career as a Financial Advisor in 2005 with Edward Jones. Ms. Clifton was also previously CFO for Wilson Engraving Company, 1982-1996 and Sandford PrePress/Printing, 1996–2005. She is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through

the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. She also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Denise also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Megan Price** was born in 1985. She earned a BS in Personal Financial Planning from Texas Tech University in 2008. She joined the Firm in June 2021 as a Financial Advisor. Prior to that she was a Financial Advisor with USCA RIA, LLC since 2016 Megan was employed by Wells Fargo Advisors as a Financial Advisor. She started her career in the financial services industry in 2007 at Morgan Stanley. Megan is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. She also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Megan also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Dix Sampson Team.** John Dix and Karee Sampson are the portfolio managers for the team; Mr. Dix and Ms. Sampson are assisted by Robin Austin and Courtney Spear Watson. Only John and Karee exercise discretion with respect to investment decisions in client portfolios.

**John Dix** was born in 1949. He earned his Bachelor of Journalism from the University of Texas in 1972. John joined the Firm June 2021 as a Senior Managing Director. Prior to that he was a Senior Managing Director with USCA RIA, LLC since 2016. From 2005 to 2016 Mr. Dix was a Branch Manager with Wells Fargo Advisors. Mr. Dix began his career as a Financial Advisor with Shearson Hammill in 1975. He moved to Dean Witter in 1975 where he worked for 30 years as a Financial Advisor, Branch Manager, Regional Sales Manager Southwest, Regional Director for the Southwest region, and National Sales Director. John is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. John also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Karee Sampson** was born in 1959. She earned a BS in economics from the University of Utah in 1986. Karee joined the Firm as a Managing Director in June 2021. Prior to that she was with USCA RIA, LLC since 2016 as a Managing Director. Ms. Sampson started her career in 1983 with Dean Witter Reynolds as a Financial Advisor which became Morgan Stanley/Dean Witter by the time she departed as a Vice President of Investments in 2006. From 2006 to 2016 Ms. Sampson was a Vice President – Investments with Wells Fargo Advisors. Karee is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service (“trail”) fees from mutual funds. She also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Karee also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**John Howle** was born in 1957. He attended Southern Methodist University and The University of Texas majoring in Finance. John joined the Firm as a Managing Director in June 2021. Prior to that he was with USCA RIA, LLC as a Managing Director since August 2014. Prior to joining USCA he was a Senior Vice President with Truth Capital Advisors of Raymond James and Associates, Inc., where he had been since February 2002. He was a Financial Advisor and Municipal Bond Trader with May Financial Corporation from April 1996 until February 2002 and was a Financial Advisor and Institutional Fixed Income Salesman with SWS Securities Inc. from December 2001 through February 2002 and served in the same capacity with privately held Barre & Co. from 1988 until April of 1996. He started his career in 1984 with Dean Witter Reynolds Inc. John is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service (“trail”) fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. These activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Bradley Shields** was born in 1969. He earned a BBA in Business Administration from Texas Tech University in 1991. Bradley joined the Firm as a Financial Advisor in June 2021. Prior to that, he was a Financial Advisor with USCA RIA, LLC since April 2017. Prior to USCA he served as Vice President, Investments at Wells Fargo Advisors where he had been employed since 2013. Bradley is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service (“trail”) fees from mutual funds. He also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Bradley also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.



**Gayle Terry** was born in 1958. She graduated in 1981 from the University of Arizona with a BSBA in Marketing. Gayle joined the Firm in June 2021 as a Director. Prior to that, she was with USCA RIA, LLC as a Director since November 2017. Ms. Terry was a Financial Consultant for RBC Capital Markets. Prior to joining RBC in 1995, (formerly Dain Rauscher) Ms. Terry started her financial career at Dean Witter Reynolds in 1983. Gayle is a registered representative of USCA Securities, LLC, a FINRA registered broker-dealer and receives commissions for the sale of securities or investment products sold through the broker-dealer. Commissions can include distribution or service ("trail") fees from mutual funds. She also has ownership interests in USCA Securities parent company, U.S. Capital Advisors, LLC. Gayle also sells insurance products to clients and receives commissions. Both of these activities result in an incentive to recommend investment products based on the compensation received, and/or ownership interests owned. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

### **GEORGETOWN OFFICE**

The Georgetown office includes Bert Foster and Matt Shields.

**Bertram ("Bert") Foster** was born in 1970. He earned a BBA in Finance from St. Edward's University. He joined the Firm in 2017 as Founder of Georgetown and Managing Partner. Prior to that, he was an advisor with Pruco Securities, LLC from 1995 through 2017. He is a Certified Financial Planner (CFP)®, a Chartered Financial Consultant (ChFC)® and a Chartered Life Underwriter (CLU). Bert sells fixed insurance products to clients of the Firm and receives compensation in the form of commissions for this activity. He also receives referral fees for property and casualty insurance referrals. These present a conflict of interest which is mitigated by putting the interest of the client first. U.S. Capital Wealth Advisors has established procedures to monitor and address these conflicts of interest.

**Matthew ("Matt") Shields** was born in 1980. He earned a BBA from Stephen F. Austin University. He joined the Firm in 2017 as a Financial Advisor. Prior to that, he was an advisor with Pruco Securities from 2010 – 2017. Matt sells fixed insurance products to clients of the Firm and receives compensation in the form of commissions for this activity. He also receives referral fees for property and casualty insurance referrals. These present a conflict of interest which is mitigated by putting the interest of the client first. U.S. Capital Wealth Advisors has established procedures to monitor and address these conflicts of interest.

### **NEW YORK CITY OFFICE**

The New York City office includes Mike Farrell, Jr.

**Mike Farrell** was born in 1988. He received a BS in Finance from Wake Forest University. He joined the Firm in 2019 as a Financial Advisor. He also serves as a Vice President of Farr Education, LLC which does not present any conflicts of interest. Prior to that he was a Vice President with Annaly Capital Management from 2013 – 2017. Mike is also Vice President and registered as an investment advisor representative with Piton Investment Management, a registered investment advisor that is affiliated with USCWA through common ownership and management. Mike sometimes recommends clients use the services of Piton which creates a conflict of interest since this benefits Piton. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and

address these conflicts of interest. Also, conflicts are shown in the ADV Part 2A and clients can decide not to use the services of Piton. Mike is a Chartered Financial Analyst (CFA).

### **ANDOVER OFFICE**

The Andover office includes Michael O'Connor, Hugh Maginnis and Dan Sexton.

**Michael F. O'Connor** was born in 1969. He received a BS in Business Administration from Providence College in 1991. He joined the Firm in 2022 as a Financial Advisor. Prior to that, he was a Senior Financial Advisor and Vice President with Pinnacle Private Wealth and a Registered Rep with Triad Advisors, LLC since November 2018. From May 2017 until November 2018, he was a Senior Financial Advisor with Bank of America. From May 2002 until November 2018, he was a Senior Financial Advisor with Merrill Lynch. Michael is a Chartered Retirement Planning Counselor (CRPC). Michael sells insurance products to clients and receives commissions. This activity results in an incentive to recommend investment products based on the compensation received. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Hugh P. Maginnis** was born in 1970. He received a BS in Finance from Villanova University in 1992. He joined the Firm in 2022 as a Financial Advisor. Prior to that, he was a Financial Advisor with Pinnacle Private Wealth and a Registered Rep with Triad Advisors, LLC since May 2018. From September 2011 through May 2018, he was a Managing Director and Partner with RPG Family Wealth Advisory. Hugh sells insurance products to clients and receives commissions. This activity results in an incentive to recommend investment products based on the compensation received. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address these conflicts of interest.

**Dan Sexton** was born in 1959. He received a Bachelor of Science from Fitchburg State College in 1993. He joined the Firm in 2022 as a Financial Advisor. Prior to that, he was a Senior Vice President with Pinnacle Private Wealth since March 2020. From January 2018 through June 2019, he was a Relationship Manager with Beaumont Financial Partners. Prior to that, he was a Vice President with Fidelity Brokerage Services. Dan is also registered to sell insurance products to clients and receives commissions if he does so. This would result in an incentive to recommend insurance products based on the compensation received. However, in order to minimize these conflicts, U.S. Capital Wealth Advisors always puts the best interest of the clients first and has established procedures to monitor and address conflicts of interest.

### **Supervision**

The Firm's Financial Advisors are supervised by their Branch Managers and/or the Firm's Chief Compliance Officer. Patricia Trieglaff is the Houston Branch Manager. Mrs. Trieglaff has a BBA from Texas A&M University at College Station. She has been in the financial services industry for over 28 years, 22 years at UBS, with earlier positions at Drexel Burnham Lambert and Smith Barney. She has spent the last decade as a Branch Manager. Ford McTee is the Austin Branch Manager. Prior to joining USCA in 2012 he was with Wells Fargo Advisors (and its predecessor firms Wachovia Securities and Prudential Securities) for 21 years where he held positions as a Branch Manager and Complex Manager. Charles Dix is the Dallas Branch Manager. He has been in the financial services industry for over 31 years, 21 years at Dean Witter Reynolds Inc. Before

joining USCA Mr. Dix was with Wells Fargo Advisors (and its predecessor firm Wachovia Securities, where he was a Resident Branch Manager). Jon Meyer is the Firm's Chief Compliance Officer. Prior to joining USCWA in 2018, he was Chief Compliance Officer of Halbert Wealth Management from 1997-2018.

The supervision of the Firm's Financial Advisors involves review and approval of client accounts, oversight of the Financial Advisors' activities and knowledge and familiarity with the business conducted by the Financial Advisors. Mrs. Trieglaff, Mr. McTee, Mr. Dix and Mr. Meyer have extensive direct supervisory experience in all of these areas. They report to and are assisted in their supervisory duties by U.S. Capital Wealth's Managing Partners Patrick Mendenhall and James Fortescue. Mr. Mendenhall has more than 25 years of experience in financial services. He founded USCA and serves as its CEO; he is also the Designated Principal for USCA RIA LLC and USCA Securities LLC. From August 1990 through August 2009, he was with UBS Financial Services Inc., primarily in management roles. He served as a Managing Director and Market Area Manager for UBS Financial Services' largest Houston branch. Mr. Fortescue is the founder and Managing Partner of Piton Investment Management, a New York-based RIA focusing on fixed income portfolios. He also previously served as the Chief Operating Officer of Annaly Capital Management. Mr. Mendenhall, Mr. Fortescue, Mrs. Trieglaff, Mr. McTee, Mr. Dix, and Mr. Meyer are assisted in their supervisory responsibilities by USCA's management team, which consists of Julieta Sandoval, Chief Administrative Officer; Deborah Palmer, Head of Operations; Melissa Cox, Control Officer and Robert Bourland Administrative Manager - Dallas.

### **Descriptions of Certifications**

**CIMA, Certified Investment Analyst Management.** The CIMA certification signifies that an individual has met initial and on-going experience, ethical, education, and examination requirements for investment management consulting, including advanced investment management theory and application. Prerequisites for the CIMA certification are three years of financial services experience and an acceptable regulatory history. To obtain the CIMA certification, candidates must pass an online Qualification Examination, successfully complete a one-week classroom education program provided by a Registered Education Provider at an AACSB accredited university business school and pass an online Certification Examination. CIMA designees are required to adhere to IMCA's Code of Professional Responsibility, Standards of Practice, and Rules and Guidelines for Use of the Marks. CIMA designees must complete 40 hours of continuing education credits, including two ethics hours, every two years to maintain the certification. The designation is administered through Investment Management Consultants Association ("IMCA").

**CFP®, Certified Financial Planner.** The CFP® certification is a voluntary certification recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. CFP® certification requires (i) a Bachelor's degree and completion of an advanced course of study addressing the financial planning subject areas including insurance planning and risk management, employee benefits planning, investment planning, income tax planning, retirement planning, and estate planning; (ii) passing the comprehensive CFP® Certification Examination; (iii) completion of at least three years of full-time financial planning-related experience (or the equivalent, measured as 2,000 hours per year); and (iv) agreement to be bound by the CFP® Board's *Standards of Professional Conduct*. Continued use of the designation requires completion of 30 hours of continuing

education hours every two years, including two hours on the *Code of Ethics* and other parts of the *Standards of Professional Conduct*; and renewing the agreement to be bound by the *Standards of Professional Conduct* which require that CFP® professionals provide financial planning services at a fiduciary standard of care.

**CFA®, Chartered Financial Analyst.** The CFA® designation is a globally recognized, graduate level curriculum that focuses on securities analysis and portfolio management, while emphasizing the highest ethical and professional standards. Successful CFA® candidates spend an average of 300 hours preparing for each of the three CFA® exams. The average charter holder takes 4 years to pass all three tests. The exams are rigorous, as of June 2009, the CFA® Institute reported an approximate about 35% pass rate for Level One exam pass and an approximate 50% pass rate for the Level 2 and Level 3 exams. The CFA® curriculum requires in depth knowledge of economics, quantitative methods, financial reporting and analysis, corporate finance, equities, fixed income, derivatives, alternative investments, wealth planning, portfolio management and professional ethics. In addition to passing the three exams, CFA® charter holders must have four years of approved work experience and have met certain professional and ethical requirements.

**Certified Public Accountant (CPA).** CPAs are licensed by their state boards of accountancy. While state laws and regulations vary, the education, experience and testing requirements for licensure as a CPA generally include minimum college education (typically 150 credit hours with at least a baccalaureate degree and a concentration in accounting), minimum experience levels (most states require at least one year of experience providing services that involve the use of accounting, attest, compilation, management advisory, financial advisory, tax or consulting skills, all of which must be achieved under the supervision of or verification by a CPA), and successful passage of the Uniform CPA Examination. In order to maintain a CPA license, states generally require the completion of 40 hours of continuing professional education (CPE) each year (or 80 hours over a two-year period or 120 hours over a three-year period).

**Certified Valuation Analyst (CVA).** The CVA is a designation issued to accounting professionals who wish to increase their knowledge and expertise in business valuation services. In order to qualify for the CVA designation, candidates must meet standards for examination, education, experience, and ethics. First, candidates must be a Certified Public Accountant with a valid and unrevoked license issued by a legally constituted state authority, Second, candidates must pass a written examination and complete a case study designed to evaluate the candidate's applied experience. Third, personal and business references are required in addition to being a National Association of Certified Valuation Analysts (NACVA) Practitioner in good standing. Finally, to maintain the certification candidates are required to continue professional education hours and amass relevant work experience credits.

**Accredited Estate Planner (AEP).** In order to qualify for an AEP designation, candidates must meet the "credential requirement" which involves satisfying a threshold level of education and training, as well as a "professional discipline engaged in estate planning requirement" which requires the candidate be significantly engaged in "estate planning activities" such that a third of their time is devoted to estate planning.

**Certified Private Wealth Advisor (CPWA).** The CPWA® designation signifies that an individual has met initial and on-going experience, ethical, education, and examination

requirements for the professional designation, which is centered on private wealth management topics and strategies for high-net-worth clients. Prerequisites for the CPWA designation are a bachelor's degree from an accredited college or university or one of the following designations or licenses: CIMA®, CIMA®, CFA®, CFP®, ChFC®, or CPA license; have an acceptable regulatory history as evidenced by FINRA Form U-4 or other regulatory requirement, and five years of experience in financial services or delivering services to high-net-worth clients. CPWA designees have completed a rigorous educational process that includes self-study requirements, an in-class education component, and successful completion of a comprehensive examination, CPWA designees must report 40 hours of continuing education credits, including two ethics hours, every two years to maintain the certification, The designation is administered through the Investment Management Consultants Association (IMCA).

**Chartered Financial Consultant (ChFC).** Those who earn this designation are understood to be knowledgeable in financial matters and have the ability to provide sound advice. The program requires students to complete nine college-level courses or 27 hours of college credit in the field. They must pass an examination covering more than 100 integrated advanced financial planning topics. To be eligible, the applicant must have a minimum of three years working full-time in the financial industry. Holders of the ChFC designation must complete 30 hours of continuing education every two years as well as adhering to The American College Code of Ethics and Procedures.

**Chartered Life Underwriter (CLU).** The CLU designation represents a financial professional with extensive knowledge of life insurance and the knowledge to help clients address their estate planning needs. In order to get the CLU designation, there is a requirement consisting of five college-level core courses and three electives and pass a 100-question examination. The American College of Financial Services confers the CLU designation and encourage holders to adhere to high standards. There is also a requirement for 30 hours of continuing education every two years.

**CAIA Charterholder (CAIA).** The CAIA Designation represents a financial professional with extensive knowledge of managing, analyzing, distributing, and regulating alternative investments. In order to get this designation, there is a requirement of the successful completion of two exams and Membership in the CAIA Association. The two exams cover everything from the characteristics of various strategies within each alternative asset class to portfolio management concepts central to alternative investments.

**Chartered Retirement Planning Counselor (CRPC).** The CRPC designation is a professional financial planning designation awarded by the College for Financial Planning. Individuals must complete a study program and pass a final multiple-choice examination in order to earn the CRPC designation. Successful applicants earn the right to use the designation for two years. Every two years, CRPC professionals must complete 16 hours of continuing education and pay a small fee to continue using the designation.